

GLOBAL PARTNERSHIPS

Position: Vice President, Fund Investment
Location: Seattle, WA
Reports to: Chief Investment Officer

With the mission of expanding opportunity for people living in poverty, Global Partnerships (GP) identifies, invests in, and supports innovative poverty alleviation solutions in Latin America. An estimated 140 million people live on less than \$2 a day throughout the region, and more than 44% live below their country's national poverty line. Through investing socially motivated capital to support the growth of microfinance, GP helps create jobs and expand income for people living in poverty throughout this underserved region. GP supports the expansion of microfinance by investing capital and management expertise in microfinance institutions (MFIs), which in turn make financial and social services available to those they serve.

Founded in 1994, GP is a rapidly growing nonprofit organization with a team of 20 employees and offices in Seattle, Washington, and Managua, Nicaragua. GP has \$48 million in socially motivated capital invested in 27 MFI partners in seven Latin America countries reaching 850,000 microcredit borrowers and impacting 3.8 million lives.

A new position for GP, the Vice President, Fund Investment will oversee the day-to-day operations of GP's socially motivated investment funds, which make medium and long term loans to MFIs throughout Latin America. This position will direct Fund formation, including the Private Placement process, and will contribute to strategy development for future GP Funds. This role will oversee the investment process, including MFI due diligence; loan negotiation, disbursement, and documentation; financial and social performance monitoring; loan restructuring; and work outs. Furthermore, this individual will be responsible for structuring and completing currency hedging transactions using financial intermediaries.

The VP, Fund Investment will manage a team of three Seattle-based investment professionals and the organization's outside counsel. In addition, this position will be highly collaborative and will work with the Latin America-based Portfolio Management Team to monitor and ensure portfolio performance

The VP, Fund investment will be actively involved with institutional investors and as such, sustain strong, trust-based relationships with them through quality, responsive relations.

Qualifications

- 5+ years experience in commercial debt or equity investing, ideally in Latin America
- Proven ability to manage the full investment process including due diligence, loan negotiation, loan disbursement, loan documentation, financial and social performance monitoring, loan restructuring, and work outs
- Proven ability to structure complex investment vehicles and financial transactions
- Proven ability to complete currency hedging transactions
- Experience managing outside counsel and investor relations
- Experience in the areas of microfinance, social enterprise, or international economic development
- Strong people and business process management skills
- Strong quantitative skills

- Fluency (written and spoken) in English and Spanish
- Bachelors degree required, graduate degree preferred in accounting, business, economics, finance, or a related field
- Passion for GP's mission and commitment to GP's values of respect, collaboration, integrity, and professional excellence

Compensation: Competitive salary with comprehensive benefits package

Global Partnerships is an Equal Opportunity Employer and all qualified candidates are encouraged to apply. Applications will be reviewed immediately and the recruitment will remain open until the position is filled. To apply please send a cover letter and resume to: globalpartnerships@waldronhr.com or to:

Waldron & Company
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