

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Report of Independent Auditors
and Consolidated Financial Statements
with Supplemental Information

For the Years Ended June 30, 2023 and 2022

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Report of Independent Auditors

The Board of Directors
Global Partnerships and Subsidiaries

Report on the Audit of the Financial Statements

Opinion

We have audited the consolidated financial statements of Global Partnerships and Subsidiaries, which comprise the consolidated statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities, functional operating expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Global Partnerships and Subsidiaries as of June 30, 2023 and 2022, and the results of their changes in net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Global Partnerships and its Subsidiaries and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Global Partnerships and its Subsidiaries' ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Global Partnerships and its Subsidiaries' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Global Partnerships and its Subsidiaries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with the Board of Directors, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidated statements of financial position with consolidating information and the consolidated statement of activities with consolidating information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Moss Adams LLP

Seattle, Washington
September 19, 2023

CONSOLIDATED FINANCIAL STATEMENTS

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Consolidated Statements of Financial Position June 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
Assets		
Cash and cash equivalents	\$ 18,065,196	\$ 12,922,769
Contributions receivable, net	472,860	868,053
Social-related loans and investments		
Social investment loans receivable, net	167,410,261	152,435,569
Social investments in securities, at cost, net of impairment	13,289,658	11,384,552
Social investments in funds, at fair value	243,198	216,395
Derivative instruments	860,202	1,951,131
Interest receivable	1,085,861	1,126,744
Other assets	1,523,305	1,681,444
Property and equipment, net	204,213	72,648
Lease right-of-use asset	1,930,122	-
Total Assets	\$ 205,084,876	\$ 182,659,305
Liabilities and Net Assets		
Liabilities		
Accounts payable	\$ 87,693	\$ 103,828
Lease liability	2,070,399	-
Accrued liabilities	1,103,920	1,222,614
Derivative instruments	4,549,907	1,249,120
Interest payable	4,457,813	5,987,462
Debt	171,383,701	154,180,552
Total Liabilities	183,653,433	162,743,576
Net Assets		
Net Assets without donor restrictions	20,596,187	18,731,284
Net Assets with donor restrictions	835,256	1,184,445
Total Net Assets	21,431,443	19,915,729
Total Liabilities and Net Assets	\$ 205,084,876	\$ 182,659,305

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

**Consolidated Statements of Activities
For the Years Ended June 30, 2023 and 2022**

	2023			2022		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Operating Activity Revenue and Other Support						
Contributions	\$ 4,163,119	\$ 114,665	\$ 4,277,784	\$ 5,229,171	\$ 452,050	\$ 5,681,221
In-kind contributions	28,778	-	28,778	9,000	-	9,000
Interest and fee income	12,302,124	-	12,302,124	9,464,630	-	9,464,630
Net assets released from restrictions	506,168	(506,168)	-	522,221	(522,221)	-
Total Operating Activity Revenue and Other Support	17,000,189	(391,503)	16,608,686	15,225,022	(70,171)	15,154,851
Operating Expenses						
Program services	10,056,202	-	10,056,202	12,209,320	-	12,209,320
Management and general	628,552	-	628,552	589,846	-	589,846
Fundraising	310,517	-	310,517	365,922	-	365,922
Total Operating Expenses	10,995,271	-	10,995,271	13,165,088	-	13,165,088
Changes in Net Assets from Operations	6,004,918	(391,503)	5,613,415	2,059,934	(70,171)	1,989,763
Other Changes						
Foreign currency transaction gains (losses)	3,279,927	-	3,279,927	(1,390,243)	-	(1,390,243)
Endowment net investment income (loss)	-	42,314	42,314	-	(38,369)	(38,369)
Impairment on investments in securities	(2,119,225)	-	(2,119,225)	-	-	-
Unrealized (loss) on investments	(226,653)	-	(226,653)	-	-	-
Realized (loss) on investments	(532,013)	-	(532,013)	-	-	-
Realized (loss) on derivative instruments	(150,335)	-	(150,335)	(353,661)	-	(353,661)
Change in fair value of derivative instruments	(4,391,716)	-	(4,391,716)	1,191,794	-	1,191,794
Changes in Net Assets	1,864,903	(349,189)	1,515,714	1,507,824	(108,540)	1,399,284
Net Assets	\$ 20,596,187	\$ 835,256	\$ 21,431,443	\$ 18,731,284	\$ 1,184,445	\$ 19,915,729

See accompanying notes.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

**Consolidated Statements of Functional Expenses
For the Years Ended June 30, 2023 and 2022**

	2023				2022			
	<i>Program Services</i>	<i>Management and General</i>	<i>Fundraising</i>	<i>Consolidated Total</i>	<i>Program Services</i>	<i>Management and General</i>	<i>Fundraising</i>	<i>Consolidated Total</i>
Wages and salaries	\$ 3,156,580	\$ 355,164	\$ 207,355	\$ 3,719,099	\$ 3,071,021	\$ 343,198	\$ 252,020	\$ 3,666,239
Employee benefits	534,177	77,411	47,013	658,601	542,111	73,892	57,441	673,444
Payroll taxes	261,569	23,727	13,788	299,084	239,807	21,935	17,294	279,036
Total Salaries & Related Expenses	3,952,326	456,302	268,156	4,676,784	3,852,939	439,025	326,755	4,618,719
Interest expense	4,345,722	-	-	4,345,722	5,876,606	-	-	5,876,606
Provision for loan loss reserve	440,276	-	-	440,276	1,396,793	-	-	1,396,793
Legal & accounting fees	192,569	44,159	336	237,064	150,318	38,271	627	189,216
Occupancy	258,889	32,028	20,295	311,212	150,109	17,359	15,346	182,814
Consulting & professional fees	135,530	-	-	135,530	157,570	6,978	630	165,178
Loan fees	30,000	-	-	30,000	148,556	-	-	148,556
Software	93,181	20,611	4,543	118,335	91,643	19,539	6,611	117,793
Travel	226,826	5,112	2,811	234,749	107,642	1,269	381	109,292
Contract labor	91,728	19,393	3,921	115,042	61,324	11,521	5,348	78,193
Insurance	30,862	35,423	349	66,634	34,246	34,928	349	69,523
Business taxes	102,562	291	414	103,267	55,942	111	4	56,057
Bank charges	15,240	1,482	424	17,146	26,606	10,217	1,681	38,504
Miscellaneous	36,793	1,825	1,153	39,771	32,950	1,559	1,489	35,998
Office equipment, supplies, and other costs	48,662	6,080	3,638	58,380	28,585	3,447	2,909	34,941
Depreciation & amortization	38,727	4,643	2,394	45,764	20,008	4,212	625	24,845
Telephone	12,670	1,067	600	14,337	13,748	1,410	1,325	16,483
Promotion & development	3,639	136	1,483	5,258	3,735	-	1,842	5,577
Total Operating Expenses	\$ 10,056,202	\$ 628,552	\$ 310,517	\$ 10,995,271	\$ 12,209,320	\$ 589,846	\$ 365,922	\$ 13,165,088

See accompanying notes.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Consolidated Statements of Cash Flows For the Years Ended June 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
Cash Flows From Operating Activities:		
Change in net assets	\$ 1,515,714	\$ 1,399,284
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	45,764	24,845
Provision for loan loss reserve	440,276	1,396,793
Non cash lease expense	249,442	-
Foreign currency transaction (gains) losses	(3,279,927)	1,390,243
Endowment net investment (income) loss	(42,314)	38,369
Impairment on investments in securities	2,119,225	-
Unrealized loss on investments in securities	226,653	-
Realized loss on investments in securities	532,013	-
Realized loss on derivative instruments	150,335	353,661
Change in fair value of derivative instruments	4,391,716	(1,191,794)
Contribution of long-term debt	(616,249)	-
Changes in assets and liabilities:		
Contributions receivable, net	395,193	(20,129)
Interest receivable	40,883	(360,996)
Other assets	158,139	(386,029)
Accounts payable	(16,135)	(234,044)
Lease liabilities	(109,165)	-
Accrued liabilities	(118,694)	(152,253)
Interest payable	(1,529,649)	3,010,086
Net Cash Provided by/(Used in) Operating Activities	<u>4,553,220</u>	<u>5,268,036</u>
Cash Flows From Investing Activities:		
Issuance of social investment loans	(102,441,928)	(95,920,210)
Principal repayments on social investment loans	90,329,049	53,028,567
Purchase of social investments in securities	(10,432,217)	(4,826,832)
Proceeds from investment maturities	5,664,731	3,465,590
Net payment for derivative instruments	(150,335)	(353,661)
Purchase of property and equipment	(177,329)	(16,959)
Net Cash Provided by/(Used in) Investing Activities	<u>(17,208,029)</u>	<u>(44,623,505)</u>
Cash Flows From Financing Activities:		
Issuance of long-term debt	58,894,710	39,353,097
Principal repayments on long-term debt	(41,075,312)	(11,277,556)
Net Cash Provided by/(Used in) Financing Activities	<u>17,819,398</u>	<u>28,075,541</u>
Effect of exchange rate changes in cash	(22,162)	25
Net Change in Cash & Cash Equivalents	5,142,427	(11,279,903)
Cash & Cash Equivalents Balance, Beginning of Year	<u>12,922,769</u>	<u>24,202,672</u>
Cash & Cash Equivalents Balance, End of Year	<u>\$ 18,065,196</u>	<u>\$ 12,922,769</u>
Supplementary Information:		
Cash paid during the year for interest	\$ 5,875,371	\$ 2,749,918
Non Cash transactions		
Right-of-use assets obtained in exchange for lease liability	<u>\$ 2,107,320</u>	<u>\$ -</u>

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 1 – Nature of Operations and Significant Accounting Policies

Organization and Program Services – Founded in 1994, Global Partnerships (GP) is a 501(c)(3) nonprofit impact investor whose mission is to expand opportunity for people living in poverty. GP is an impact-first investor, investing through Social and Impact Investment Funds (collectively, the Funds) in sustainable social enterprises who deliver high-impact products and services for people living in poverty. As of June 30, 2023, GP Funds had more than \$172,000,000 invested in 88 microfinance institutions (MFIs), social businesses, and cooperatives in 28 countries in Latin America, the Caribbean, and Sub-Saharan Africa. As of June 30, 2022, GP Funds had more than \$160,000,000 invested in 92 microfinance institutions (MFIs), social businesses, and cooperatives in 28 countries in Latin America, the Caribbean, and Sub-Saharan Africa. With these mission-aligned partners, GP Funds support programs that deliver high social impact in the areas of economic resilience, health services, and clean energy.

Since 2005, GP has formed 11 Funds to serve as investment vehicles to make low-cost secured and unsecured loans (Social Investment and Impact-First Loans) and, to a lesser extent, equity investments to qualified partner organizations. Lenders in the Funds, who purchased notes payable from the Funds or made loans to the Funds, include accredited private investors, development banks, foundations, and other institutions. Five of these Funds have reached maturity, and all lenders in these funds received timely repayment in full, including Global Partnerships Social Investment Fund 5.0, LLC (SIF5.0), which matured in March 2023 as scheduled. The current active Funds include:

- Global Partnerships Social Investment Fund 6.0, LLC (SIF6.0), formed in July 2015
- Global Partnerships/Eleos Social Venture Fund, LLC (SVF), formed in July 2016
- Global Partnerships Impact-First Development Fund, LLC (IFDF), formed in November 2018
- Global Partnerships Impact-First Growth Fund, LLC (IFGF), formed in May 2021
- Global Partnerships Impact-First Fund 9, LLC (IFF9), formed in February 2023
- Global Partnerships Impact-First Fund 10, LLC (IFF10), formed in February 2023

GP is the sole equity holder (member) of each of the Funds.

GP Fund Management, LLC (Fund Manager) was formed in June 2005 to provide investment fund management services. Wholly owned by GP, the management responsibilities for the Fund Manager are assigned to GP according to the Investment Advisory Services Agreement.

GP formed a Colombian subsidiary, Global Partnerships Colombia S.A.S. (GP Colombia), in August 2019 to establish legal presence of its field office operations in Bogotá, Colombia. Global Partnerships Colombia S.A.S. is wholly owned by GP. GP Colombia transactions are accounted for on GP's statement of financial position and statement of activities.

Principles of Consolidation – The consolidated financial statements include the activities of GP and its subsidiaries, SIF5.0, SIF6.0, SVF, IFDF, IFGF, IFF9, IFF10, GP Colombia, and Fund Manager (collectively, the Organization). All inter-company transactions have been eliminated.

Cash & Cash Equivalents – The Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Contributions Receivable – Contributions and grants, with donor restrictions and without donor restrictions, are recorded as revenue in the year that a verifiable commitment is made from the donor if such amounts are unconditional. Certain grants have conditions and thus revenue is recognized only upon meeting the required barrier to recognition. To the extent that contributions and grants are with donor restrictions, such amounts are reflected as released from restriction when the

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 1 – Nature of Operations and Significant Accounting Policies (Continued)

purpose restriction has been met, when the passage of time has occurred, or both. Donor intentions are not recorded as revenue until the earlier of it becoming a commitment or when such amounts are received.

Contributions receivable over periods in excess of one year are recorded net of discounts (the present value component) to reflect the time value of money. Amortization of discounts is included in contribution revenue. The discount rates applied are the U.S. Treasury Bill rates, ranging from 0.00%-5.40% and from 0.00%-2.99% at June 30, 2023 and 2022, respectively.

The allowance for doubtful contributions receivable is maintained at a level considered adequate to provide for potential uncollected past due pledges. The adequacy of the allowance is based upon management's evaluation of the quality, character, and inherent risks associated with the pledges. Management has applied an allowance for doubtful contributions receivable of \$10,000, which is netted with the contributions receivable balance at June 30, 2023 and 2022.

Social Investment Loan Receivables – Social Investment Loan receivables are stated at the amount management expects to collect on the outstanding balance. Loans are reported at cost equal to the outstanding principal balance adjusted for any charge-offs, the allowance for loan losses, and foreign currency adjustments. Social Investment Loans rated and classified as Loss are written off.

Allowance for Loan Losses – The allowance is an amount that management believes will be adequate to absorb possible losses on loans that may become uncollectible. The allowance is increased by provisions for loan losses charged against earnings and reduced by charge-offs, net of recoveries. This allowance is determined based upon a quarterly or monthly review of each loan to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in the loan portfolio, including age of the balance, historical experience with the partner, the potential value of any collateral held by the lender, and the risk of the institution and country. As part of the loan loss analysis, management assesses critical areas of risk, including but not limited to management and governance, asset quality, balance sheet strength, strength of earnings and cash flow, country risk, and individual credit strength.

The overall allowance consists of: 1) Specific allowances for individually identified impaired loans (Accounting Standards Codification (ASC) 310-10); and 2) General allowances of loans (ASC 450-20), which incorporates quantitative (e.g. historical loan loss rates) and qualitative risk factors (e.g. portfolio growth and trends, credit concentrations, economic and regulatory factors, etc.). If the financial position of certain borrowers improves over time, it may be possible to recover part of the allowance for loan losses and take the recovered amount back into income.

Non-accrual Loans – Loans are generally placed on non-accrual status when the scheduled loan payment becomes 120 days past due, or sooner based on management consideration of a specific loan. Loans placed on non-accrual status are generally deemed impaired.

Loans may be returned to accrual status when one or more of the following conditions have been met: 1) All payments (according to the original terms of the loan) are brought current; or 2) A current evaluation of the social enterprise indicates the ability to repay the loan according to the original terms. In some cases, management may require an additional period of satisfactory payment history to return the loan to accrual status.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 1 – Nature of Operations and Significant Accounting Policies (Continued)

Impaired Loans – Impairment is considered to exist when it is probable that not all amounts due will be collected under the terms of the loan receivable. Factors considered by management in determining whether a loan is impaired include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Loans are considered impaired when the individual evaluation of current information regarding the borrower's financial condition and loan collateral, if any, are impaired and/or cash flows indicate the applicable Fund will be unable to collect all amounts due according to the contractual terms of the loan agreement, including interest payments. If management determines the value of the impaired loan is less than the recorded investment of the loan, the applicable Fund includes the impairment in the calculation of the overall allowance for loan losses in order to absorb such estimated losses. Generally, a loan is charged off when it is deemed to be uncollectible. Loans classified as Substandard and Doubtful are generally deemed impaired. The applicable Fund continues to accrue interest on impaired loans until they are placed on nonaccrual status.

Troubled Debt Restructuring (TDR) – A restructuring of debt constitutes a TDR if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Concessions could include a reduction in the interest rate to a rate that is below market on the loan, payment extensions, forgiveness of principal, forbearance, and other actions designed to maximize collections. TDRs are separately identified and evaluated for additional loan losses. TDRs are also measured at the present value of estimated future cash flows using the loan's effective rate at inception and compared to the outstanding loan balance to determine if additional allowances should be recorded. For TDRs that subsequently default, management determines the amount of reserve in accordance with its policy for the allowance for loan losses.

Social Investments in Securities – Social related investments are investments that would not be made were it not for the relationship of the investment to the Organization's mission. Although the underlying investments may or may not have a profit motive, that is not the primary focus of the investment by the Organization. The Organization records these investments at cost plus or minus fair value changes when there are observable prices, less impairment. Investments are evaluated for impairment annually and written down when appropriate.

Social Investments in Funds – The Organization records its social related investment in funds at fair value. Fair value for the Organization's social investments in funds is based on quoted prices in active markets as of a given measurement date.

Accounting for Derivative Instruments – Derivatives, which consist of foreign currency swap agreements and forward contracts, are recorded in the consolidated statements of financial position at fair value. Fair value for the Organization's derivative financial instruments is based on the present value of projected cash flows given currency rates in effect as of a given measurement date. Changes in the fair value of derivative instruments are recorded in the consolidated statements of activities.

Other Assets – Other assets were \$1,523,305 and \$1,681,444 at June 30, 2023 and 2022, respectively. Other assets consist of collateral with the Organization's hedging counterparty, MFX Solutions, LLC, which totaled \$1,462,836 and \$1,162,836 at June 30, 2023 and 2022, respectively.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 1 – Nature of Operations and Significant Accounting Policies (Continued)

Property and Equipment – The Organization capitalizes assets with a cost greater than \$1,000 and an estimated useful life of one or more years. Purchased property is carried at cost. Donated property is recorded at fair value when received. Depreciation is computed using the straight-line method of accounting over useful lives of five to ten years. Capitalized software costs from cloud computing arrangements are amortized over the term of the service agreement.

Lease Arrangements – In the ordinary course of business, the Organization enters into a variety of lease arrangements, including operating leases. Transactions give rise to leases when the Organization receives substantially all the economic benefits from and has the ability to direct the use of specified property and equipment. The Organization determines if an arrangement is a lease at inception. The operating lease right-of-use (ROU) assets are included within the Organization's assets and the lease liabilities are included in liabilities on the Organization's consolidated statements of financial position. ROU assets represent the Organization's right to use, or control the use of, a specified asset for the lease term. Lease liabilities are the Organization's obligation to make lease payments arising from a lease and are measured on a discounted basis. Operating lease ROU assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term on the commencement date. The operating lease ROU asset includes any lease payments made and initial direct costs incurred and excludes lease incentives. The lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for minimum lease payments continues to be recognized on a straight-line basis over the lease term.

In-Kind Contributions – The Organization receives donated professional services from attorneys and other professional services firms. Donated services are recorded only if specific professional expertise is provided, in accordance with generally accepted accounting principles. In-kind contributions are recorded at fair value in the same year as the services provided with a corresponding charge to operating expenses. Donated goods and services are recorded using market rates. In-kind contributions for the years ended June 30, 2023 and 2022 were \$28,778 and \$9,000, respectively, and consist of legal services rendered to the Organization.

Interest and Fee Income – In addition to philanthropic support, the Organization earns revenue through the creation and management of its subsidiary investment funds. Fund management fees are earned for which GP provides servicing and monitoring, and Fund closing fees are earned upon some lender capital calls. The fund management and closing fees are eliminated in consolidation. The Organization receives loan interest and commitment fees from partner organizations. Loan interest income is recognized in the period earned, and commitment fees are recognized at the time of the loan since the loan origination costs directly related to these fees generally exceed the fee income. The Organization also earns income from interest bearing accounts held in money markets, certificates of deposits, and investment notes.

Interest Expense – For lenders to the Funds, interest expense is accrued and recognized over the life of the note. For notes where the interest payment is subordinate to and contingent on payment to the GP equity holder by the applicable Fund, interest is contingent upon several factors, including the performance of an applicable Fund. The Organization estimates the interest expense each reporting period and recognizes the expense once it is probable that the interest will be realized. See Note 9.

Operating and Non-operating Activities – All activities are considered operating except for the change in fair value of derivative instruments, impairment of investments in securities, endowment net investment income, unrealized and realized gains and losses, and foreign currency transaction gains and losses.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 1 – Nature of Operations and Significant Accounting Policies (Continued)

Accounting for Foreign Currency Gains and (Losses) – The books and records of the Organization are maintained in U.S. dollars. Assets and liabilities are translated into U.S. dollars using the current exchange rates at the date of the consolidated statements of financial position. Foreign currency transaction gains and (losses) are recorded in the consolidated statements of activities as other changes in net assets without donor restrictions. The Organization maintains two bank accounts in foreign currency. Foreign currency gains of \$3,279,927 and losses of (\$1,390,243) were recognized for the years ended June 30, 2023 and 2022, respectively.

Basis of Presentation – The consolidated financial statements of GP have been prepared in accordance with U.S. generally accepted accounting principles (US GAAP), which require reporting information regarding its financial position and activities according to the following net asset classifications:

Net Assets without Donor Restrictions - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of GP's management and the board of directors.

Net Assets with Donor Restrictions - Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are purpose and/or time restricted in nature. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the consolidated statements of activities.

Income Tax – The Internal Revenue Service has determined that GP is exempt from federal income tax under Internal Revenue Code Section 501(c)(3); accordingly, no provision has been made for federal income tax in the accompanying consolidated financial statements. The investment Funds and GP Fund Management, LLC are single member limited liability companies and are disregarded for federal tax purposes. GP files income tax returns with the U.S. government. GP is subject to income tax examinations for the current year and certain prior years based on the applicable laws and regulations.

Allocation of Functional Expenses – The costs of providing program and other activities have been summarized on a functional basis in the accompanying consolidated statements of activities. Expenses directly attributable with the Organization's program activities are charged to program services. Expenses not directly attributable with program activities, such as overhead, are allocated based on factors such as headcount and estimated time spent on program activities by specific employees.

Use of Estimates – The preparation of consolidated financial statements in accordance with US GAAP requires management to make estimates and assumptions. These affect the reported amounts of assets, liabilities, revenues, and expenses, as well as the disclosure of contingent assets and liabilities. Significant estimates include the allowance for loan losses, allocation of functional expenses, unrealized gains and (losses) on investments, impairment on investments in securities, and fair value measurement. Actual results could differ from these estimates.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 1 – Nature of Operations and Significant Accounting Policies (Continued)

Concentrations – Financial instruments which potentially subject the Organization to concentrations of credit risk consist of cash, contributions receivable, loans receivable, derivatives, investments in securities, and debt. The Organization maintains some of its cash and cash equivalents in depository institution accounts that, at times, may exceed federally insured limits.

The Organization had contributions receivable from four donors which represent approximately 79% of total contributions receivable at June 30, 2023 and four donors which represented approximately 56% of total contributions receivable at June 30, 2022. The Organization had in-kind contributions from two law firms representing 65% of total in-kind contributions during the year ended June 30, 2023 and one law firm representing 100% of total in-kind contributions during the year ended June 30, 2022. The Organization had notes payable to one lender representing 62% and 44% of outstanding debt at June 30, 2023 and 2022, respectively.

Recently Adopted Accounting Standard

Accounting Standards Update (ASU) 2016-02 – Leases (Topic 842) – In February 2016, the Financial Accounting Standards Board (FASB) issued ASU 2016-02, Leases (Topic 842), which supersedes existing guidance for accounting for leases under Topic 840, Leases. The FASB also subsequently issued the following additional ASUs, which amend and clarify Topic 842: ASU 2018-01, Land Easement Practical Expedient for Transition to Topic 842; ASU 2018-10, Codification Improvements to Topic 842, Leases; ASU 2018-11, Leases (Topic 842): Targeted Improvements; ASU 2018-20, Narrow-scope Improvements for Lessors; and ASU 2019-01, Leases (Topic 842): Codification Improvements. The most significant change in the new leasing guidance is the requirement to recognize right-of-use assets and lease liabilities for operating leases on the balance sheet.

The Organization adopted these ASUs effective July 1, 2022 using the modified retrospective approach. The Organization elected the package of practical expedients permitted under the transition guidance within the new standard, which among other things, allowed the Organization to carry forward the historical lease classification. Prior to August 1, 2022, the Organization did not have any existing leases within the scope of Topic 842.

The adoption had a material impact on the Organization's consolidated statements of financial position but did not have a material impact on the consolidated statements of activities. The most significant impact was the recognition of ROU assets and lease liabilities for operating leases.

Recent Accounting Pronouncement

ASU 2016-13 – Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments – The pronouncement which creates a new credit impairment standard for financial assets measured at amortized cost and available for sale debt securities. The ASU requires financial assets measured at amortized cost (including loans, trade receivables, and held-to maturity debt securities) to be presented at the net amount expected to be collected, through an allowance for credit losses that are expected to occur over the life of the asset, rather than incurred losses.

Subsequently, the FASB has issued Codification Improvements to Topic 326, Financial Instruments-Credit Losses, making the ASU effective for fiscal years beginning after December 15, 2022. The Organization will be adopting the accounting pronouncement for year ending June 30, 2024. Management is currently evaluating the impact of adopting this guidance on its consolidated financial statements.

Subsequent Events – The Organization's management has evaluated subsequent events and transactions for potential recognition or disclosure through September 19, 2023, the date on which the consolidated financial statements were available to be issued.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 2 – Liquidity and Availability of Funds

The following represents the Organization's financial assets at June 30:

	<u>2023</u>	<u>2022</u>
Financial Assets		
Cash and cash equivalents	\$ 18,065,196	\$ 12,922,769
Contributions receivable, net	472,860	868,053
Social-related loans and investments	180,943,117	164,036,516
Interest receivable	1,085,861	1,126,744
Total Financial Assets	<u>200,567,034</u>	<u>178,954,082</u>
Less amounts not available to be used within one year due to:		
Contributions receivable, net	178,360	405,783
Board-designated operating reserves	1,625,000	1,565,000
Social-related loans and investments	143,558,656	76,788,413
Total amounts not available to be used within one year	<u>145,362,016</u>	<u>78,759,196</u>
Financial Assets available to meet general expenditures over the next twelve months	<u>\$ 55,205,018</u>	<u>\$ 100,194,886</u>

As part of the Organization's liquidity management, the Organization maintains cash and cash equivalents to meet at least three months of operating expenses, approximately \$1,625,000 and \$1,565,000 at June 30, 2023 and 2022, respectively. Excess cash is invested in short-term investments, including money market accounts, certificates of deposit with community banks, and notes with other social investment organizations. The Organization ladders out fixed income investments of various maturity dates, including certificates of deposit and social investment notes, to align with future operating expenses.

The Funds receive periodic interest and principal payments from their Social and Impact Investment Loans, which they use to reinvest or pay down lender note maturities, interest payments, and operating expenses.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 3 – Contributions Receivable and Contribution Revenue

Contributions receivable consist of the following unconditional promises to give by donors at June 30:

	<u>2023</u>	<u>2022</u>
Contributions due in less than one year	\$ 304,500	\$ 472,270
Contributions due in one to five years	<u>187,327</u>	<u>417,227</u>
Gross Contributions Receivable	<u>491,827</u>	<u>889,497</u>
Less allowance for uncollectable pledges	(10,000)	(10,000)
Less unamortized discount to present value	(8,967)	(11,444)
Total Contributions Receivable	<u>\$ 472,860</u>	<u>\$ 868,053</u>

Note 4 – Social Investment Loans Receivable

Through its Funds, the Organization provides loans to a select group of mission-aligned partner organizations, such as microfinance institutions, cooperatives, and other social enterprises serving people living in poverty. These partner organizations are financially sustainable channels that deliver goods and services that empower people living in poverty. However, too often these organizations lack the access to affordable capital to reach those who could truly benefit. The Organization's Funds provide loans to partners to help sustain and grow already proven solutions to poverty. These Social Investment Loans mature at various times over the life of the Funds and are disbursed and repaid by the partner organizations in either U.S. dollars or the local currency of the respective country. Interest income is recognized when earned based on rates established in the underlying loan agreements. Interest is not accrued on loans that are in default.

Loans receivable are due as follows for the years ending June 30:

2024	\$ 32,880,445
2025	38,346,608
2026	69,265,745
2027	27,071,567
2028	1,906,250
Thereafter	<u>875,000</u>
	170,345,615
Less allowance for loan losses	<u>(2,935,354)</u>
Total Social Investment Loans Receivable	<u>\$ 167,410,261</u>

Loans are subject to loan agreements with covenants regarding the financial performance of the borrower and other market standard financing terms and conditions. Borrowers must maintain minimum levels of financial performance benchmarks during the life of the loan to ensure there is no breach of the covenants in the loan agreement.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 4 – Social Investment Loans Receivable (Continued)

For certain extensions of credit, the Funds may require collateral based on an assessment of a borrower's credit risk. Collateral requirements for each borrower may vary according to the specific credit underwriting, nature of financing, and structure of loans. Although the Organization believes the related collateral to be adequate, there is no assurance that the underlying assets have enough value to fully collateralize the outstanding balances.

The allowance for loan losses represents the estimated, uncollectible receivable based on an internal credit risk rating assessment of each outstanding loan. All loans are reserved based on management's estimates of its borrower's creditworthiness, current economic conditions, and historical information. Loans are assigned a credit risk rating, which is based on various criteria such as the borrower's management and governance, asset quality, liquidity and balance sheet strength, earnings and cash flow, and country risk. There is at least a reasonable possibility that the recorded estimate will change by a material amount in the near term.

A reconciliation of the allowance for loan losses was as follows at June 30:

	<u>2023</u>	<u>2022</u>
Allowance for Loan Losses, Beginning Balance	\$ 2,709,707	\$ 3,598,801
Direct loan write-downs	(214,629)	(2,304,294)
Recoveries of amounts previously charged off	-	18,407
Provision for loan loss reserve	<u>440,276</u>	<u>1,396,793</u>
Allowance for Loan Losses, Ending Balance	<u>\$ 2,935,354</u>	<u>\$ 2,709,707</u>

The allowance for loan losses by sector was as follows at June 30:

	<u>2023</u>	<u>2022</u>
Microfinance	\$ 2,407,001	\$ 2,051,485
Agriculture	296,508	273,099
Other Social Enterprises	<u>231,845</u>	<u>385,123</u>
Total Allowance for Loan Losses	<u>\$ 2,935,354</u>	<u>\$ 2,709,707</u>

The Funds provide some of their Social Investment Loans denominated in the foreign currency of the country where the partner organization is located. Social Investment Loans receivable denominated in a foreign currency are translated into U.S. dollars on the consolidated statement of financial position date rate of exchange. Foreign currency transaction gains of \$3,302,089 and losses of (\$1,390,268) were recognized for the years ended June 30, 2023 and 2022, respectively, and are included in the non-operating section of the consolidated statements of activities.

Loan concentrations may exist when there are amounts loaned to borrowers engaged in similar activities or similar types of loans extended to a diverse group of borrowers that would cause them to be similarly impacted by economic, geographic, or other conditions.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 4 – Social Investment Loans Receivable (Continued)

Sector concentrations allocation was as follows at June 30:

	<u>2023</u>	<u>2022</u>
Microfinance	88%	86%
Agriculture	6%	10%
Other Social Enterprises	6%	4%
Total	<u>100%</u>	<u>100%</u>

Regional concentrations allocation was as follows at June 30:

	<u>2023</u>	<u>2022</u>
Latin America	72%	77%
Sub-Saharan Africa	28%	23%
Total	<u>100%</u>	<u>100%</u>

Management assesses the credit quality of its loans with an internal risk rating system, where loans are classified in the following categories: acceptable, special mention, substandard, doubtful, and loss. The risk ratings reflect the relative strength of the sources of repayment.

Acceptable – These loans are generally considered to have sufficient sources of repayment in order to repay the loan in full in accordance with all terms and conditions. These borrowers may have some credit risk that requires monitoring, but full repayment is expected.

Special Mention – A special mention asset has potential weaknesses that deserve management’s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the institution’s credit position at some future date. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

Substandard – A substandard asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Organization will sustain some loss if the deficiencies are not corrected.

Doubtful – An asset classified as doubtful has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 4 – Social Investment Loans Receivable (Continued)

Loss – Assets classified as loss are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the assets have absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off this asset of little or no value even though partial recovery may be effected in the future.

These internal risk ratings are reviewed continuously and adjusted for changes in borrower status and the likelihood of loan repayment.

The following table shows the loan portfolio allocated by management's internal risk ratings at June 30, 2023 and 2022:

2023

Grade:	Total	Microfinance	Agriculture	Other Social Enterprises
Acceptable	\$ 167,036,724	\$ 146,078,613	\$ 10,379,518	\$ 10,578,593
Special mention	3,000,000	3,000,000	-	-
Substandard	218,807	-	218,807	-
Doubtful	90,084	-	-	90,084
Loss	-	-	-	-
	\$ 170,345,615	\$ 149,078,613	\$ 10,598,325	\$ 10,668,677

2022

Grade:	Total	Microfinance	Agriculture	Other Social Enterprises
Acceptable	\$ 153,870,108	\$ 134,039,187	\$ 14,822,700	\$ 5,008,221
Special mention	-	-	-	-
Substandard	1,087,668	-	185,084	902,584
Doubtful	187,500	-	-	187,500
Loss	-	-	-	-
	\$ 155,145,276	\$ 134,039,187	\$ 15,007,784	\$ 6,098,305

Impaired Loans of the portfolio were approximately \$309,000 and \$1,275,000, at the years ended June 30, 2023 and 2022, respectively. The total allowance for loan losses recorded on impaired loans were \$177,000 and \$340,000 at the years ended June 30, 2023 and 2022, respectively.

The following table shows an aging analysis of the loan portfolio at June 30, 2023 and 2022:

	2023	2022
Current	\$ 170,126,808	\$ 154,055,192
30-89 days past due	-	-
90 days past due and still accruing	218,807	-
Non-accrual	-	1,090,084
Total	\$ 170,345,615	\$ 155,145,276

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 4 – Social Investment Loans Receivable (Continued)

Loan Modifications

During the year ended June 30, 2023, there were two loan modifications, both which met the criteria of a TDR. The total value of the portion of the loans modified was \$992,668. The modifications included decreasing the interest rate, acceleration of principal payments for one loan, and deferral of principal payments for one loan, and there were no changes to total principal payments nor were there forbearances of loans. During the year ended June 30, 2022, there were no loan modifications.

The following table presents loan balances of troubled debt restructurings at June 30, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Number of Loans	1	1
Pre and Post Modification Amount	\$ 90,084	\$ 1,269,748

Management does not anticipate any negative effects in cash flows from the TDRs that occurred as of June 30, 2023 and 2022. The effects of TDRs on these social enterprises have been factored into management's assessment of the allowance for loan loss reserve.

Note 5 – Social Investments

The objective of the Organization's investments is to provide not only financial returns, liquidity, and protection of principal, but also to further the Organization's philanthropic mission and social impact goals. The Organization holds various social-related investments across investment products, including community investment notes, certificates of deposits, mutual funds, and seed and early-stage debt and equity investments in social enterprises.

Social Investments in Securities – The certificates of deposit are placed in a financial institution providing sources of capital to underserved communities. These investments are reported at cost plus accrued interest. Community investment notes represent fixed income securities with a targeted investment in a number of different impact areas including microfinance and development projects. These investments are reported at cost.

The seed and early-stage debt and equity investments consist of business enterprises that seek to deliver high-impact products and services to impoverished households. Securities consist of equity and convertible debt instruments. The Organization records these investments at cost plus any fair value changes when there are observable prices, less impairment. The Organization evaluates impairment by evaluating each of the underlying investee companies, looking at both qualitative and quantitative information to see if conditions exist that would indicate an impairment. Evaluation factors include any significant deterioration in the earnings performance, asset quality, or business prospects of the investee, a bona fide offer to purchase, an offer by the investee to sell, or a completed auction process for the same or similar investment for an amount less than the carrying amount of that investment. Other factors include significant changes to the regulatory, economic, or technological environment of the investee.

As of June 30, 2023 and 2022, the Organization had securities in 15 business enterprises.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 5 – Social Investments (Continued)

For the years ended June 30, 2023 and 2022, management performed an impairment analysis and recognized a (\$2,119,225) and \$0 loss, respectively. For years ended June 30, 2023 and 2022, the Organization performed an analysis of observable price changes that could result in a fair value change, and recognized an unrealized loss of (\$226,653) and \$0 and a realized loss of (\$532,013) and \$0, respectively. As of June 30, 2023 and 2022, six and two investments are held below cost, with a total impairment of \$2,156,223 and \$112,560 at June 30, 2023 and 2022.

The tables below present investments in securities, measured at cost, net of impairment, at June 30:

	<u>2023</u>	<u>2022</u>
Seed and early-stage investments	\$ 2,200,947	\$ 4,528,840
Certificates of deposit	9,888,711	5,249,612
Community investment notes	<u>1,200,000</u>	<u>1,606,100</u>
Total Social Investments in Securities	<u>\$ 13,289,658</u>	<u>\$ 11,384,552</u>

Social Investments in Funds – Pursuant to a permanent endowment agreement entered into by the Organization and a donor, the Organization holds endowment funds through an investment in a social index mutual fund.

The tables below present investments in Funds, measured at fair value, at June 30:

	<u>2023</u>	<u>2022</u>
Mutual fund	\$ 243,198	\$ 216,395
Total Social Investments in Funds	<u>\$ 243,198</u>	<u>\$ 216,395</u>

Note 6 – Derivative Financial Instruments

To manage the fluctuations of foreign currency values related to the loans denominated in foreign currencies, the Organization enters into a currency hedge agreement, which includes cross-currency interest rate swap agreements and forward contracts, for each foreign currency loan. A currency hedge is a foreign exchange agreement between two parties to exchange principal and interest payments on a loan in one currency for principal and interest payments on an equal loan in another currency. The Organization enters into currency hedge agreements for loans denominated in foreign currencies and these hedge agreements mature in concert with the outstanding foreign currency loans. The cost of the currency hedge agreements is part of the loan costs paid for by the partner organization receiving the foreign currency loan. The Organization records the net settlement from each transaction. As a result of the currency hedge agreements, the Organization has reduced its currency risk so that the value of the loan repayments would not be less or greater than the original loan amounts.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 6 – Derivative Financial Instruments (Continued)

The Organization does not enter into derivative financial instrument agreements for trading or speculative purposes. The net position of the currency hedge is recorded in the consolidated statements of financial position. The derivative instruments were recorded at their fair value resulting in a change in fair value of derivative instruments of (\$4,391,716) and \$1,191,794 and realized loss of (\$150,335) and (\$353,661) for the years ended June 30, 2023 and 2022, respectively. The change in fair value of derivative instruments and realized gain (loss) on derivative instruments is included in the non-operating section of the consolidated statements of activities. The balance of the derivative instruments at June 30, 2023 and 2022 is shown in Note 7.

Note 7 – Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. US GAAP defines fair value, establishes a framework for measuring fair value, and requires certain disclosures about fair value measurements. To increase consistency and comparability in fair value measurements, US GAAP uses a fair value hierarchy which prioritizes the inputs to valuation approaches into three broad levels based on observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Organization's market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1 – Inputs are unadjusted and represent quoted prices in active markets for identical assets at the measurement date.

Level 2 – Inputs are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in inactive markets, and model-derived valuations whose inputs are observable.

Level 3 – Inputs are unobservable and reflect institutional management's best estimate of what market participants would use in pricing the asset or liability at the measurement date. Consideration is given to the risk inherent in the valuation technique and/or the risk inherent in the inputs to the model.

The tables below present the assets and (liabilities) measured at fair value at June 30:

	2023			
	Total	Level 1	Level 2	Level 3
Mutual fund	\$ 243,198	\$ 243,198	\$ -	\$ -
Derivative financial instruments, net	(3,689,705)	-	-	(3,689,705)
	<u>\$ (3,446,507)</u>	<u>\$ 243,198</u>	<u>\$ -</u>	<u>\$ (3,689,705)</u>

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

**Notes to Consolidated Financial Statements
For the Years Ended June 30, 2023 and 2022**

Note 7 – Fair Value Measurements (Continued)

	2022			
	Total	Level 1	Level 2	Level 3
Mutual fund	\$ 216,395	\$ 216,395	\$ -	\$ -
Derivative financial instruments, net	702,011	-	-	702,011
	<u>\$ 918,406</u>	<u>\$ 216,395</u>	<u>\$ -</u>	<u>\$ 702,011</u>

There were no liabilities measured at fair value at June 30, 2022.

Valuation techniques utilized to determine fair value are consistently applied. There was no change in the valuation of investments using Level 3 inputs during the years ended June 30, 2023 and 2022. There were no transfers in/out of Level 3 investments during the years ended June 30, 2023 and 2022. The following is a description of the valuation methodologies used for assets measured at fair value.

Derivative Financial Instruments – Determined to be Level 3 as the fair value is determined by the institutional managers' calculation of the present value of projected future cash flows given currency rates in effect as of a given measurement date.

Note 8 – Property and Equipment, Net

Property and equipment, net, consists of the following at June 30:

	2023	2022
Furniture, fixtures, equipment and software	\$ 557,829	\$ 380,482
Leasehold improvements	31,313	31,313
	589,142	411,795
Less accumulated depreciation and amortization	(384,929)	(339,147)
Total Property and Equipment, Net	\$ 204,213	\$ 72,648

Depreciation and amortization expense for the years ended June 30, 2023 and 2022, was \$45,764 and \$24,845, respectively.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 9 – Debt

Debt consists of the following at June 30:

Global Partnerships

Limited recourse notes issued between March 2013 and June 2015 to provide capital for GP's equity contribution in SIF 5.0. These notes have only limited recourse to the performance of SIF 5.0 and have no claim on GP's general resources for repayment. The notes accrue interest annually at a rate of 5%, but payment is only made at the maturity date and is dependent on surplus cash from SIF 5.0 that is returned to GP for its equity in the Fund. The notes matured in March 2023. As of June 30, 2023 and 2022, the contingent interest liability totaled \$0 and \$2,664,997 which was accrued on the consolidated statements of financial position for fiscal years ending June 30, 2023 and 2022, respectively.

	2023	2022
	\$ -	\$ 5,750,000

Limited recourse notes issued between December 2015 and April 2022 to provide capital for GP's equity contribution in SIF 6.0. These notes have only limited recourse to the performance of SIF 6.0 and have no claim on GP's general resources for repayment. The notes accrue interest annually at a rate of 3.5% to 6%, but payment is only made at the maturity date and is dependent on surplus cash from SIF 6.0 that is returned to GP for its equity in the Fund. The notes mature in September 2025. As of June 30, 2023 and 2022, the contingent interest liability to be paid at maturity totaled \$2,888,202 and \$2,359,452, respectively, which has been accrued on the consolidated statements of financial position for fiscal year ending June 30, 2023 and 2022, respectively.

10,500,000	10,500,000
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Limited recourse notes issued in September 2019 to provide capital for GP's equity contribution in IFDF. These notes have only limited recourse to the performance of IFDF and have no claim on GP's general resources for repayment. The notes accrue interest annually at a rate of 2%, but payment is only made at the maturity date and is dependent on surplus cash from IFDF that is returned to GP for its equity in the Fund. The notes mature in September 2029. As of June 30, 2023 and 2022, the contingent interest liability to be paid at maturity totaled \$301,096 and \$221,096, respectively.

4,000,000	4,000,000
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GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 9 – Debt (Continued)

Limited recourse notes issued between August 2021 and October 2021 to provide capital for GP's equity contribution in IFGF. These notes have only limited recourse to the performance of IFGF and have no claim on GP's general resources for repayment. The notes accrue interest annually at a rate of 2%, but payment is only made at the maturity date and is dependent on surplus cash from IFGF that is returned to GP for its equity in the Fund. The notes mature in July 2031. As of June 30, 2023 and 2022, the contingent interest liability to be paid at maturity totaled \$197,630, and \$87,630 respectively.

\$ 5,500,000 \$ 5,500,000

Recoverable grant agreement issued in March 2018 to provide capital for early-stage social enterprises. This recoverable grant is only repayable from the cumulative proceeds of the capital invested and has no claim on GP's general resources for repayment. The maturity date is July 2026.

437,186 359,786

Global Partnerships Eleos Social Venture Fund

Unsecured notes in SVF issued between July 2016 and June 2023 with interest payable at a rate of 2.5% per annum, but payment is only made at the maturity date and is dependent on surplus cash from SVF. The notes mature in July 2026. During the years ended June 30, 2023 and 2022, \$116,249 and \$0 in notes were donated to Global Partnerships. As of June 30, 2023 and 2022, the contingent interest liability to be paid at maturity totaled \$322,950 and \$246,412 respectively.

3,724,175 2,573,114

Global Partnerships Social Investment Fund 5.0

Unsecured notes in SIF 5.0 issued between March 2013 and November 2019 with interest payable quarterly at rates ranging from 1.75% to 4% per annum. The notes were paid in full in March 2023.

- 34,650,000

Global Partnerships Social Investment Fund 6.0

Unsecured notes in SIF 6.0 issued between March 2016 and March 2023 with interest payable quarterly at rates ranging from 1% to 4% per annum and maturity dates between September 2023 and September 2025. During the years ended June 30, 2023 and 2022, \$500,000 and \$0 in notes were donated to Global Partnerships.

62,547,340 58,622,652

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

**Notes to Consolidated Financial Statements
For the Years Ended June 30, 2023 and 2022**

Note 9 – Debt (Continued)

Global Partnerships Impact-First Development Fund

Unsecured notes in IFDF issued between October 2019 and June 2023 with interest payable at a rate of 2% per annum, but payment is only made at the maturity date. The notes mature in September 2029. As of June 30, 2023 and 2022, the interest liability to be paid at maturity totaled \$1,447,122 and \$787,494 which has been accrued on the consolidated statements of activities for fiscal years ending June 30, 2023 and 2022, respectively.

\$ 50,000,000 \$ 22,750,000

Global Partnerships Impact-First Growth Fund

Unsecured notes in IFGF issued between November 2021 and May 2023 with interest payable quarterly at a rate of 2% per annum. The notes mature in July 2031.

34,375,000 9,475,000

Global Partnerships Impact-First Fund 9

Unsecured notes in IFF9 issued in June 2023 with interest payable semi-annually at a rate of 1.50% per annum. The notes mature in December 2028.

300,000 -

Total Debt

\$ 171,383,701 \$ 154,180,552

Debt maturities consist of the following at June 30:

2024		\$	3,750,000
2025			-
2026			69,297,340
2027			4,161,361
2028			12,500,000
Thereafter			<u>81,675,000</u>
Total Debt		<u>\$</u>	<u>171,383,701</u>

Lenders to the Funds purchased unsecured notes and provided loans to the Funds for the purpose of providing the resources for making secured and unsecured Social Investment Loans and Social Investments in Securities to qualified partner institutions in Latin America, the Caribbean and Sub-Saharan Africa.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 10 – Net Assets

Net Assets with donor restrictions are available for the following purposes at June 30:

	<u>2023</u>	<u>2022</u>
Contributions receivable - time restriction	\$ 373,860	\$ 590,550
Program-related grants - purpose & time restriction	218,198	377,500
Endowment - perpetuity	<u>243,198</u>	<u>216,395</u>
Total Assets with Donor Restrictions	<u>\$ 835,256</u>	<u>\$ 1,184,445</u>

During the year ended June 30, 2023, releases from restrictions totaled \$179,302 for program, \$15,511 for permanent endowment, and \$311,355 due to the collection of pledges. During the year ended June 30, 2022, releases from restrictions totaled \$178,000 for program, \$18,300 for permanent endowment, and \$325,921 due to the collection of pledges.

The corpus of Endowment of \$200,000 is restricted in perpetuity, though per terms of the endowment agreement entered into between the Organization and the donor, the Organization is permitted to utilize or spend a specified percentage of the endowment balance, with certain performance thresholds during the first three years of the endowment. During the years ended June 30, 2023 and 2022, the Organization appropriated \$15,511 and \$18,300 of the endowment fund for operating expenses, respectively.

A reconciliation of the beginning and ending balances of the endowment fund, was as follows at June 30:

	<u>2023</u>	<u>2022</u>
Endowment Fund, Beginning Balance	\$ 216,395	\$ 273,064
Investment return	42,314	(38,369)
Amounts appropriated for expenditure	<u>(15,511)</u>	<u>(18,300)</u>
Endowment Fund, Ending Balance	<u>\$ 243,198</u>	<u>\$ 216,395</u>

As of June 30, 2023 and 2022, net assets without donor restrictions consist of the board designated reserves of three months of operating expenses of approximately \$1,625,000 and \$1,565,000, respectively.

Note 11 – Leases

Operating Leases – GP entered into noncancelable operating lease agreements for office space in Bogotá, Colombia and Nairobi, Kenya, expiring from August 2023 to August 2026, with monthly payments ranging from \$717 to \$2,098. GP leases office equipment under a noncancelable operating lease that expires in January 2027, with monthly payments of \$238.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 11 – Leases (Continued)

GP entered a noncancelable operating lease agreement for office space in Seattle, WA that commenced August 2022 and expires in May 2031. The monthly payments range between \$21,833 and \$25,992.

At June 30, supplemental balance sheet information related to leases was as follows:

	<u>2023</u>
Operating leases	
Operating lease ROU assets	<u>\$ 1,930,122</u>
Operating lease liabilities	<u>\$ 2,070,399</u>

For the year ended June 30, 2023, components of lease expense were as follows:

	<u>2023</u>
Operating lease cost	\$ 249,442
Variable lease cost	<u>2,100</u>
Total lease cost	<u>\$ 251,542</u>

For the year ended June 30, 2023, supplemental cash flow information related to leases was as follows:

	<u>2023</u>
Cash paid for amounts included in the measurement of lease liabilities	
operating cash flows from operating leases	\$ 87,332
ROU assets obtained in exchange for new lease liabilities	
operating leases	\$ 2,107,320
Weighted-average remaining lease term in years	
operating leases	7.92
Weighted-average discount rate	
operating leases	2.60%

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2023 and 2022

Note 11 – Leases (Continued)

As of June 30, 2023, the undiscounted future lease payment under capitalized noncancelable leases by year ending June 30 was as follows:

2024	\$	268,347
2025		274,472
2026		280,710
2027		286,948
2028		293,186
Thereafter		<u>890,994</u>
Total Payments	\$	<u>2,294,657</u>
Less: present value discount		<u>(224,258)</u>
Total lease liabilities	\$	<u>2,070,399</u>

As prior-year information was not restated for the adoption of Topic 842, total operating lease rental expense under ASC Topic 840 was \$185,626 for the year ended June 30, 2022.

The annual future minimum lease payments as previously disclosed as of June 30, 2022, was:

2023	\$	161,908
2024		276,162
2025		277,328
2026		283,566
2027		289,804
Thereafter		<u>1,184,180</u>
Total Payments	\$	<u>2,472,948</u>

Note 12 – Retirement Plan

GP has a 401(k) retirement plan (the Plan) available to all eligible U.S. employees. GP makes contributions to the Plan for participants in accordance with requirements specified in the Plan documents. During the years ended June 30, 2023 and 2022, GP's contributions to the Plan were \$228,729 and \$215,584, respectively.

Note 13 – Related Parties

Certain unsecured notes invested in the Organization are held with board members and other related parties with outstanding balances of approximately \$1,693,000 and \$3,737,000 for the years ended June 30, 2023 and 2022, respectively. Contributions to the Organization from board members and other related parties were approximately \$916,000 and \$3,180,000 for the years ended June 30, 2023 and 2022, respectively.

SUPPLEMENTAL INFORMATION

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

**Consolidated Statements of Financial Position with Consolidating Information
For the Year Ended June 30, 2023
(With Comparative Totals for 2022)**

	Global Partnerships	GP Fund Management, LLC	Global Partnerships Social Investment Fund S.O, LLC	Global Partnerships Social Investment Fund 6.O, LLC	Global Partnerships Impact First Development Fund, LLC	Global Partnerships Impact First Growth Fund, LLC	Global Partnerships Impact First Fund 9, LLC	Global Partnerships Impact First Fund 10, LLC	Global Partnerships Eleos Social Venture Fund, LLC	Eliminations	2023	2022
Assets												
Cash and cash equivalents	\$ 3,453,568	\$ 789	\$ -	\$ 3,390,433	\$ 6,252,826	\$ 1,665,341	\$ 1,050,000	\$ 1,250,000	\$ 1,002,239	\$ -	\$ 18,065,196	\$ 12,922,769
Contributions receivable, net	472,860	-	-	-	-	-	-	-	-	-	472,860	868,053
Social-related loans and investments	-	-	-	73,649,122	51,824,199	41,936,940	-	-	-	-	167,410,261	152,435,569
Social investment loans receivable, net	-	-	-	-	-	-	-	-	-	-	-	-
Social investments in securities, at cost, net of impairment	11,191,889	-	-	-	-	-	-	-	2,097,769	-	13,289,658	11,384,552
Social investments in funds, at fair value	243,198	-	-	-	-	-	-	-	-	-	243,198	216,395
Derivative instruments	-	-	-	754,340	75,878	29,984	-	-	-	-	860,202	1,951,131
Interest receivable	23,573	-	-	340,625	180,296	541,367	-	-	-	-	1,085,861	1,126,744
Other assets	111,749	-	200,000	662,836	300,000	300,000	-	-	-	(51,280)	1,523,305	1,681,444
Property and equipment, net	204,213	-	-	-	-	-	-	-	-	-	204,213	72,648
Lease right-of-use asset	1,930,122	-	-	-	-	-	-	-	-	-	1,930,122	-
Investment in subsidiaries	30,220,058	-	-	-	-	-	-	-	-	(30,220,058)	-	-
Total Assets	\$ 47,851,230	\$ 789	\$ 200,000	\$ 78,797,356	\$ 58,633,199	\$ 44,473,632	\$ 1,050,000	\$ 1,250,000	\$ 3,100,008	\$ (30,271,338)	\$ 205,084,876	\$ 182,659,305
Liabilities and Net Assets												
Liabilities												
Accounts payable	\$ 83,121	\$ -	\$ -	\$ 23,348	\$ 19,123	\$ 11,613	\$ 884	\$ 884	\$ -	\$ (51,280)	\$ 87,693	\$ 103,828
Lease liability	2,070,399	-	-	-	-	-	-	-	-	-	2,070,399	-
Accrued liabilities	940,879	-	-	67,366	61,406	34,269	-	-	-	-	1,103,920	1,222,614
Derivative instruments	-	-	-	1,436,586	1,623,871	1,489,450	-	-	-	-	4,549,907	1,249,120
Interest payable	2,888,202	-	-	-	1,447,122	122,489	-	-	-	-	4,457,813	5,987,462
Debt	20,437,186	-	-	63,047,340	50,000,000	34,375,000	300,000	-	4,277,610	(1,053,435)	171,383,701	154,180,552
Total Liabilities	26,419,787	-	-	64,574,640	53,151,522	36,032,821	300,884	884	4,277,610	(1,104,715)	183,653,433	162,743,576
Net Assets												
Members equity contributions	-	100	6,250,000	11,250,000	5,000,000	8,000,000	750,000	1,250,000	1,000,000	(33,500,100)	-	-
Members equity withdrawals	-	-	(10,673,194)	-	-	-	-	-	-	10,673,194	-	-
Accumulated earnings (deficit)	-	689	4,623,194	2,972,716	481,677	440,811	(884)	(884)	(2,177,602)	(6,339,717)	-	-
Net Assets without donor restrictions	20,596,187	-	-	-	-	-	-	-	-	-	20,596,187	18,731,284
Net Assets with donor restrictions	835,256	-	-	-	-	-	-	-	-	-	835,256	1,184,445
Total Net Assets	21,431,443	789	200,000	14,222,716	5,481,677	8,440,811	749,116	1,249,116	(1,177,602)	(29,166,623)	21,431,443	19,915,729
Total Liabilities and Net Assets	\$ 47,851,230	\$ 789	\$ 200,000	\$ 78,797,356	\$ 58,633,199	\$ 44,473,632	\$ 1,050,000	\$ 1,250,000	\$ 3,100,008	\$ (30,271,338)	\$ 205,084,876	\$ 182,659,305

See independent auditor's report.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

**Consolidated Statements of Activities with Consolidating Information
For the Year Ended June 30, 2023
(With Comparative Totals for 2022)**

	Global Partnerships Without Donor Restrictions	Global Partnerships With Donor Restrictions	GP Fund Management, LLC	Global Partnerships Social Investment Fund 5.0, LLC	Global Partnerships Social Investment Fund 6.0, LLC	Global Partnerships Impact First Development Fund, LLC	Global Partnerships Impact First Growth Fund, LLC	Global Partnerships Impact First Fund 9, LLC	Global Partnerships Impact First Fund 10, LLC	Global Partnerships Eleos Social Venture Fund LLC	Eliminations
Operating Activity Revenue and Other Support											
Contributions	\$ 4,163,119	\$ 114,665	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
In-kind contributions	28,778	-	-	-	-	-	-	-	-	-	-
Interest and fee income	3,471,139	-	3,224,902	2,007,141	5,314,215	2,533,140	2,198,612	-	-	2,779	(6,449,804)
Net assets released from restrictions	506,168	(506,168)	-	-	-	-	-	-	-	-	-
Total Operating Activity Revenue and Other Support	8,169,204	(391,503)	3,224,902	2,007,141	5,314,215	2,533,140	2,198,612	-	-	2,779	(6,449,804)
Operating Expenses											
Program services	5,770,108	-	3,224,902	614,342	3,504,015	1,827,967	1,562,279	884	884	625	(6,449,804)
Management and general	628,552	-	-	-	-	-	-	-	-	-	-
Fundraising	310,517	-	-	-	-	-	-	-	-	-	-
Total Operating Expenses	6,709,177	-	3,224,902	614,342	3,504,015	1,827,967	1,562,279	884	884	625	(6,449,804)
Changes in Net Assets from Operations	1,460,027	(391,503)	-	1,392,799	1,810,200	705,173	636,333	(884)	(884)	2,154	-
Other Changes											
Income from subsidiaries	708,086	-	-	-	-	-	-	-	-	-	(708,086)
Foreign currency transaction gains (losses)	(22,162)	-	-	75,097	924,103	1,288,799	1,014,090	-	-	-	-
Endowment net investment income (loss)	-	42,314	-	-	-	-	-	-	-	-	-
Impairment on investments in securities	(75,000)	-	-	-	-	-	-	-	-	(2,044,225)	-
Unrealized (loss) on investments	(206,048)	-	-	-	-	-	-	-	-	(20,605)	-
Realized (loss) on investments	-	-	-	-	-	-	-	-	-	(532,013)	-
Realized (loss) on derivative instruments	-	-	-	(150,335)	-	-	-	-	-	-	-
Change in fair value of derivative instruments	-	-	-	(3,582)	(1,382,144)	(1,698,672)	(1,307,318)	-	-	-	-
Changes in Net Assets	1,864,903	(349,189)	-	1,313,979	1,352,159	295,300	343,105	(884)	(884)	(2,594,689)	(708,086)
Net Assets	\$ 20,596,187	\$ 835,256	\$ 789	\$ 4,623,194	\$ 14,222,716	\$ 5,481,677	\$ 8,440,811	\$ 749,116	\$ 1,249,116	\$ (1,177,602)	\$ (39,839,817)

See independent auditor's report.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Consolidated Statements of Activities with Consolidating Information (Continued)
For the Year Ended June 30, 2023
(With Comparative Totals for 2022)

	2023			2022		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Operating Activity Revenue and Other Support						
Contributions	\$ 4,163,119	\$ 114,665	\$ 4,277,784	\$ 5,229,171	\$ 452,050	\$ 5,681,221
In-kind contributions	28,778	-	28,778	9,000	-	9,000
Interest and fee income	12,302,124	-	12,302,124	9,464,630	-	9,464,630
Net assets released from restrictions	506,168	(506,168)	-	522,221	(522,221)	-
Total Operating Activity Revenue and Other Support	17,000,189	(391,503)	16,608,686	15,225,022	(70,171)	15,154,851
Operating Expenses						
Program services	10,056,202	-	10,056,202	12,209,320	-	12,209,320
Management and general	628,552	-	628,552	589,846	-	589,846
Fundraising	310,517	-	310,517	365,922	-	365,922
Total Operating Expenses	10,995,271	-	10,995,271	13,165,088	-	13,165,088
Changes in Net Assets from Operations	6,004,918	(391,503)	5,613,415	2,059,934	(70,171)	1,989,763
Other Changes						
Income from subsidiaries	-	-	-	-	-	-
Foreign currency transaction gains (losses)	3,279,927	-	3,279,927	(1,390,243)	-	(1,390,243)
Endowment net investment income (loss)	-	42,314	42,314	-	(38,369)	(38,369)
Impairment on investments in securities	(2,119,225)	-	(2,119,225)	-	-	-
Unrealized (loss) on investments	(226,653)	-	(226,653)	-	-	-
Realized (loss) on investments	(532,013)	-	(532,013)	-	-	-
Realized (loss) on derivative instruments	(150,335)	-	(150,335)	(353,661)	-	(353,661)
Change in fair value of derivative instruments	(4,391,716)	-	(4,391,716)	1,191,794	-	1,191,794
Changes in Net Assets	1,864,903	(349,189)	1,515,714	1,507,824	(108,540)	1,399,284
Net Assets	\$ 20,596,187	\$ 835,256	\$ 21,431,443	\$ 18,731,284	\$ 1,184,445	\$ 19,915,729

See independent auditor's report.