

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Report of Independent Auditors
and Consolidated Financial Statements
with Supplemental Information

For the Years Ended June 30, 2020 and 2019

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Report of Independent Auditors

The Board of Directors
Global Partnerships and Subsidiaries

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Global Partnerships and Subsidiaries, which comprise the consolidated statements of financial position as of June 30, 2020 and 2019, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Global Partnerships and its subsidiaries as of June 30, 2020 and 2019, and the change in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Consolidated Statements of Financial Position with Consolidating Information and the Consolidated Statement of Activities with Consolidating Information are presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

A handwritten signature in black ink that reads "Mess Adams LLP". The signature is written in a cursive, flowing style.

Seattle, Washington
September 25, 2020

CONSOLIDATED FINANCIAL STATEMENTS

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Consolidated Statements of Financial Position June 30, 2020 and 2019

	2020	2019
Assets		
Cash and cash equivalents	\$ 17,548,837	\$ 18,572,470
Contributions receivable, net	1,231,690	920,776
Social-related loans and investments		
Social investment loans receivable, net	115,110,799	104,865,386
Social investments in securities, cost, net of impairment	10,543,737	5,426,529
Social investments in funds, net, at fair value	1,239,836	1,651,912
Derivative instruments	3,791,791	1,190,731
Interest receivable	765,957	679,823
Other assets	1,646,125	927,525
Property and equipment, net	49,888	41,243
Total Assets	\$ 151,928,660	\$ 134,276,395
Liabilities and Net Assets		
Liabilities		
Accounts payable	\$ 73,199	\$ 68,041
Deferred rent liability	15,068	38,362
Accrued liabilities	1,001,271	1,000,423
Derivative instruments	275,808	1,123,652
Interest payable	2,206,741	1,697,624
Debt	130,203,067	113,583,324
Total Liabilities	133,775,154	117,511,426
Net Assets		
Net Assets without donor restrictions	16,470,554	15,565,572
Net Assets with donor restrictions	1,682,952	1,199,397
Total Net Assets	18,153,506	16,764,969
Total Liabilities and Net Assets	\$ 151,928,660	\$ 134,276,395

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Consolidated Statements of Activities
For the Years Ended June 30, 2020 and 2019

	2020	2020	2020	2019	2019	2019
	Total	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions
Operating Activity Revenue and Other Support:						
Contributions	\$ 3,260,903	\$ 2,320,068	\$ 940,835	\$ 5,268,667	\$ 3,846,711	\$ 1,421,956
In-kind contributions	26,456	26,456	-	261,396	261,396	-
Interest and Fee Income	8,644,145	8,644,145	-	7,779,703	7,779,703	-
Unrealized gain (loss) on investments	35,691	35,691	-	58,511	58,511	-
Net assets released from restrictions	-	466,374	(466,374)	-	908,728	(908,728)
Total Operating Activity Revenue and Other Support	11,967,195	11,492,734	474,461	13,368,277	12,855,049	513,228
Program services	9,887,983	9,887,983	-	9,475,122	9,475,122	-
Management and general	523,578	523,578	-	412,739	412,739	-
Fundraising	369,870	369,870	-	610,743	610,743	-
Total Operating Expenses	10,781,431	10,781,431	-	10,498,604	10,498,604	-
Changes in Net Assets from Operations	1,185,764	711,303	474,461	2,869,673	2,356,445	513,228
Other changes						
Foreign currency transaction (losses) gains	(3,165,932)	(3,165,932)	-	432,263	432,263	-
Endowment net investment income	9,094	-	9,094	1,945	-	1,945
Impairment on investments in securities	(89,293)	(89,293)	-	(43,965)	(43,965)	-
Change in fair value of derivative instruments	3,448,904	3,448,904	-	(148,494)	(148,494)	-
Changes in Net Assets	1,388,537	904,982	483,555	3,111,422	2,596,249	515,173
Net Assets	\$ 18,153,506	\$ 16,470,554	\$ 1,682,952	\$ 16,764,969	\$ 15,565,572	\$ 1,199,397

See accompanying notes.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Consolidated Statements of Functional Operating Expenses For the Years Ended June 30, 2020 and 2019

	<i>Program Services</i>	<i>Management and General</i>	<i>Fundraising</i>	<i>2020 Consolidated Total</i>	<i>Program Services</i>	<i>Management and General</i>	<i>Fundraising</i>	<i>2019 Consolidated Total</i>
Wages and salaries	\$ 2,696,750	\$ 300,970	\$ 237,493	\$ 3,235,213	\$ 2,229,335	\$ 223,566	\$ 376,470	\$ 2,829,371
Employee benefits	520,568	75,053	63,360	658,981	471,399	57,906	109,424	638,729
Payroll taxes	165,004	19,476	15,680	200,160	157,774	15,712	19,411	192,897
Total Salaries & Related Expenses	3,382,322	395,499	316,533	4,094,354	2,858,508	297,184	505,305	3,660,997
Interest expense	3,557,825	-	-	3,557,825	4,349,270	-	-	4,349,270
Provision for social investment losses	1,685,000	-	-	1,685,000	762,112	-	-	762,112
Occupancy	176,352	20,111	22,371	218,834	171,509	11,466	27,917	210,892
Legal and accounting fees	169,261	44,285	-	213,546	366,187	38,538	-	404,725
Travel	198,689	2,685	2,747	204,121	262,322	5,539	7,616	275,477
Contract labor	141,620	9,053	5,078	155,751	328,324	2,273	5,864	336,461
Loan fees	150,000	-	-	150,000	68,800	-	-	68,800
Office equipment & Software	71,479	6,675	6,901	85,055	61,174	3,334	15,265	79,773
Miscellaneous	74,951	1,961	1,496	78,408	34,043	2,375	3,931	40,349
Consulting fees	74,347	-	-	74,347	77,983	-	915	78,898
Insurance	34,897	32,664	458	68,019	28,141	35,868	-	64,009
Business taxes	55,392	260	227	55,879	43,062	591	381	44,034
Marketing	46,231	-	5,940	52,171	1,351	-	33,257	34,608
Bank charges	27,289	5,894	3,332	36,515	15,639	12,827	2,171	30,637
Telephone	15,933	2,087	2,122	20,142	19,980	1,122	2,916	24,018
Depreciation & Amortization	15,949	1,205	1,478	18,632	14,143	1,006	2,243	17,392
Office supplies and postage	10,446	1,199	1,187	12,832	12,574	616	2,962	16,152
Total Operating Expenses	\$ 9,887,983	\$ 523,578	\$ 369,870	\$ 10,781,431	\$ 9,475,122	\$ 412,739	\$ 610,743	\$ 10,498,604

See accompanying notes.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Consolidated Statements of Cash Flows For the Years Ended June 30, 2020 and 2019

	2020	2019
Cash Flows From Operating Activities:		
Change in net assets	\$ 1,388,537	\$ 3,111,422
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	18,633	17,392
Provision for loan loss reserve	1,685,000	762,112
Unrealized (gains)/losses on change in fair value of derivative instruments	(3,448,904)	148,494
Unrealized gain on investments in securities	(35,691)	(58,511)
Foreign currency transaction losses/(gains)	3,165,932	(432,263)
Impairment on investments in securities	89,293	43,965
Endowment net investment income	(9,094)	(1,945)
Contributions restricted to endowment	(100,000)	(100,000)
Changes in assets and liabilities:		
Contributions receivable	(310,914)	(406,552)
Interest receivable	(86,134)	821
Other assets	(718,600)	(249,758)
Accounts payable	5,158	(18,045)
Deferred rent liability	(23,294)	(18,947)
Accrued liabilities	848	84,879
Interest Payable	509,117	1,523,573
Net Cash Provided by Operating Activities	2,129,887	4,406,637
Cash Flows From Investing Activities:		
Issuance of social investment loans	(54,920,315)	(52,771,156)
Principal repayments on social investment loans	39,833,867	41,179,443
Purchase of social investments in securities	(5,706,500)	(1,107,589)
Proceeds from investment maturities	956,860	3,629,489
Purchase of property and equipment	(27,278)	(14,891)
Net Cash Used by Investing Activities	(19,863,366)	(9,084,704)
Cash Flows From Financing Activities:		
Issuance of long-term debt	19,039,592	14,300,000
Contributions restricted to endowment	100,000	100,000
Principal repayments on long-term debt	(2,419,849)	(100,000)
Net Cash Provided by Financing Activities	16,719,743	14,300,000
Effect of exchange rate changes in cash	(9,897)	-
Net Change in Cash & Cash Equivalents	(1,023,633)	9,621,933
Cash & Cash Equivalents Balance, Beginning of Year	18,572,470	8,950,537
Cash & Cash Equivalents Balance, End of Year	\$ 17,548,837	\$ 18,572,470
Supplementary Information:		
Cash paid during the year for		
Interest	\$ 3,045,115	\$ 2,842,664
Unrelated business income taxes	\$ 9,149	\$ 5,622

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 1 – Nature of Operations and Significant Accounting Policies

Organization and Program Services – Founded in 1994, Global Partnerships (GP) is a 501(c)(3) nonprofit impact investor whose mission is to expand opportunity for people living in poverty. GP is an impact-first investor, investing through its funds in sustainable social enterprises who deliver high-impact products and services for people living in poverty. As of June 30, 2020, GP funds had more than \$124 million invested in 91 microfinance institutions (MFIs), social businesses and cooperatives in 23 countries in Latin America, the Caribbean and Sub-Saharan Africa. As of June 30, 2019, GP funds had more than \$108 million invested in 74 microfinance institutions (MFIs), social businesses and cooperatives in 20 countries in Latin America, the Caribbean and Sub-Saharan Africa. With these mission-aligned partners, GP funds support programs that deliver high social impact in the areas of economic resilience, health services and clean energy.

Since 2005, GP has formed eight Social and Impact Investment Funds (collectively, the Funds) to serve as investment vehicles to make low-cost secured and unsecured loans (Social Investment Loans) and, to a lesser extent, equity investments to qualified partner organizations. Investors in the Funds, who purchased notes payable from the Funds or made loans to the Funds, include accredited private investors, development banks, foundations and other institutions. Four of these Funds have reached maturity, and all investors in these funds received timely repayment in full. The current active Funds include Global Partnerships Social Investment Fund 5.0, LLC (SIF5.0), Global Partnerships Social Investment Fund 6.0, LLC (SIF6.0), Global Partnerships Eleos Social Venture Fund, LLC (SVF), and Global Partnerships Impact-First Development Fund, LLC (IFDF). GP is the sole equity holder (member) of each of the Funds. SIF5.0, SIF6.0, SVF, and IFDF were formed in October 2012, July 2015, April 2016, and November 2018, respectively. As of June 30, 2020, GP has outstanding contributed capital of \$6,250,000, \$9,900,000, \$1,000,000, and \$5,000,000 to SIF5.0, SIF6.0, SVF, and IFDF, respectively. As of June 30, 2019, GP had outstanding contributed capital of \$6,250,000, \$9,900,000, \$1,000,000, and \$0 to SIF5.0, SIF6.0, SVF, and IFDF, respectively.

GP Fund Management, LLC (Fund Manager) was formed in June 2005 to provide investment fund management services. Wholly owned by GP, the management responsibilities for the Fund Manager are assigned to GP according to the Investment Advisory Services Agreement. GP contributed \$100 in capital contributions at the formation of the Fund Manager.

GP formed a Colombian subsidiary, Global Partnerships Colombia S.A.S. (GP Colombia), in August 2019 to establish legal presence of its field office operations in Bogotá, Colombia. Global Partnerships Colombia S.A.S. is wholly owned by GP.

Principles of Consolidation – The consolidated financial statements include the activities of GP and its subsidiaries, SIF5.0, SIF6.0, SVF, IFDF, GP Colombia, and Fund Manager (collectively, the Organization). All inter-company transactions have been eliminated.

COVID-19 – The coronavirus disease 2019 (COVID-19) pandemic has caused health and economic concerns globally, impacting social enterprises and the people they serve. The impacts associated with the COVID-19 pandemic continue to have destabilizing and negative effects on global, national, and local economic and business activity. In response to this economic disruption, governments recently enacted laws intending to stimulate the economy during this time. The Organization continues to monitor the effects the pandemic might have on its social investment partners. Further details on COVID-19 impact on the Organization's Social Investment Loans are discussed in Note 4.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 1 – Nature of Operations and Significant Accounting Policies (Continued)

Recently Adopted Accounting Pronouncements

Revenue Recognition (Topic 606): *Revenue from Contracts with Customers* – During the year, the Organization adopted Financial Accounting Standards Board Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606). This standard outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. The guidance is based on the principle that an entity should recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The standard addresses inconsistency in revenue recognition by outlining a principle-based system which requires that there be a contract with a customer, that performance obligations be identified, that transaction price be determined, that transaction price is allocated to performance obligations and that revenue be recorded when or as the performance obligations are satisfied over the contract term. The guidance also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to fulfill a contract. Topic 606 did not have a significant impact on the Organization's consolidated financial statements.

Contributions Receivable – Contributions and grants with donor restrictions and without donor restrictions are recorded as revenue in the year that a verifiable commitment is made from the donor if such amounts are unconditional. Certain grants have conditions and thus revenue is recognized only upon meeting the required barrier to recognition. To the extent that contributions and grants are with donor restrictions, such amounts are reflected as released from restriction when the purpose restriction has been met, when the passage of time has occurred or both. Donor intentions are not recorded as revenue until the earlier of it becoming a commitment or when such amounts are received.

Contributions receivable over periods in excess of one year are recorded net of discounts (the present value component) to reflect the time value of money. Amortization of discounts is included in contribution revenue. The discount rate applied is the U.S. Treasury Bill rates, ranging from 0%-0.18% and from 1.76%-1.92%, at June 30, 2020 and 2019, respectively.

The allowance for doubtful contributions receivable is maintained at a level considered adequate to provide for potential uncollected past due pledges. The adequacy of the allowance is based upon management's evaluation of the quality, character, and inherent risks associated with the pledges. Management has applied an allowance for doubtful contributions of \$5,000, which is netted with contributions receivable balance at June 30, 2020 and 2019.

In-Kind Contributions – The Organization receives donated professional services from attorneys and other professional services firms. Donated services are recorded only if specific professional expertise is provided, in accordance with generally accepted accounting principles. In-kind contributions are recorded at fair value in the same year as the services provided with a corresponding charge to operating expenses. Donated goods and services are recorded using market rates. In-kind contributions for years ended June 30, 2020 and 2019 were \$26,456 and \$261,396, respectively, and consist of legal services rendered to the Organization.

Interest and Fee Income – In addition to philanthropic support, the Organization earns revenue through the creation and management of its subsidiary investment funds. Fund management fees are earned for which GP provides servicing and monitoring, and Fund closing fees are earned upon investor capital calls. The fund management and closing fees are eliminated in consolidation. The Organization receives loan interest and commitment fees from partner organizations. Loan interest income is recognized in the period earned, and commitment fees are recognized at the time of loan since the loan origination costs directly related to these fees generally exceed the fee income. The Organization also earns income from interest bearing accounts held in money markets, certificates of deposits, and investment notes. Interest and Dividends earned on loans, investments, and other financial instruments are not within the scope of Topic 606.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 1 – Nature of Operations and Significant Accounting Policies (Continued)

ASU 2016-01, Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Liabilities – This ASU, among other things, (i) requires equity investments, with certain exceptions, to be measured at fair value with changes in fair value recognized in the change in net assets, (ii) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment, (iii) requires an entity to present separately the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments, (iv) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the consolidated statement of financial position or the accompanying notes to the consolidated financial statements and (v) clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities. ASU 2016-01 did not have a significant impact on the Organization's consolidated financial statements.

ASU 2018-13, Fair Value Measurement (Topic 820): Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement – The amendments in this ASU remove, modify, and add disclosure requirements for the fair value reporting of assets and liabilities. The modifications and additions relate to Level 3 fair value measurements at the end of the reporting period. ASU 2018-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted, and the Organization chose to adopt this standard during the fiscal year. As the ASU's requirements only relate to disclosures, the amendments did not impact the Organization's consolidated financial position or consolidated statement of activities. The impact to the disclosures is presented in Note 7, Fair Value Measurements.

Basis of Presentation – The consolidated financial statements of GP have been prepared in accordance with U.S. generally accepted accounting principles (US GAAP), which require reporting information regarding its financial position and activities according to the following net asset classifications:

Net Assets without Donor Restrictions - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of GP's management and the board of directors.

Net Assets with Donor Restrictions - Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature. Other donor restrictions are perpetual in nature, where-by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the consolidated statements of activities. As of June 30, 2020, and June 30, 2019, net assets with donor restrictions were \$1,682,952 and \$1,199,397.

Cash & Cash Equivalents – the Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Social Investment Loan Receivables – Social Investment Loan receivables are stated at the amount management expects to collect on the outstanding balance. Loans are reported at cost equal to the outstanding principal balance adjusted for any charge-offs, the allowance for loan losses, and foreign currency adjustments. Social Investment Loans rated and classified as a Loss are written off, and any recoveries booked as income.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 1 – Nature of Operations and Significant Accounting Policies (Continued)

Allowance for loan losses – The allowance is an amount that management believes will be adequate to absorb possible losses on existing loans that may become uncollectible. The allowance is increased by provisions for loan losses charged against earnings and reduced by charge-offs, net of recoveries. This allowance is determined based upon a quarterly or monthly review of each loan to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in the loan portfolio, including age of the balance, historical experience with the partner, and the risk of the institution and country. As part of loan loss analysis, management assesses critical areas of risk, including: management and governance, asset quality, balance sheet strength, strength of earnings and cash flow, country risk, and individual credit strength.

The overall allowance consists of: 1) Specific allowances for individually identified impaired loans (FASB Accounting Standards Codification (ASC) 310-10) and 2) General allowances of loans (ASC 450-20), which incorporates quantitative (e.g. historical loan loss rates) and qualitative risk factors (e.g. portfolio growth and trends, credit concentrations, economic and regulatory factors, etc.). If the financial position of certain borrowers improves over time, it may be possible to recover part of the allowance for loan losses and take the recovered amount back into income.

Non-accrual loans – Loans are generally placed on non-accrual status when the scheduled loan payment becomes 120 days past due, or sooner based on management consideration of a specific loan. Loans placed on non-accrual status are generally deemed impaired.

Loans may be returned to accrual status when one or more of the following conditions have been met: 1) All payments (according to the original terms of the loan) are brought current; and 2) A current evaluation of the social enterprise indicates the ability to repay the loan according to the original terms. In some cases, management may require an additional period of satisfactory payment history to return the loan to accrual status.

Impaired loans – Impairment is considered to exist when it is probable that not all amounts will be collected due under the terms of the loan receivable. Factors considered by management in determining whether a loan is impaired include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Loans are considered impaired when the individual evaluation of current information regarding the borrower's financial condition and loan collateral, if any, are impaired and/or cash flows indicate the Organization will be unable to collect all amounts due according to the contractual terms of the loan agreement, including interest payments. If management determines the value of the impaired loan is less than the recorded investment in the loan, the Organization includes the impairment in the calculation of the overall allowance for loan losses in order to absorb such estimated losses. Generally, a loan is charged off when it is deemed to be uncollectible. Loans classified as Substandard and Doubtful are generally deemed impaired. The Organization continues to accrue interest on impaired loans until they are placed on nonaccrual status.

Troubled Debt Restructuring (TDR) - A restructuring of debt constitutes a TDR if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Concessions could include a reduction in the interest rate to a rate that is below market on the loan, payment extensions, forgiveness of principal, forbearance, and other actions designed to maximize collections. TDRs are separately identified and evaluated for additional loan losses. TDRs are also measured at the present value of estimated future cash flows using the loan's effective rate at inception and compared to the outstanding loan balance to determine if additional allowances should be recorded. For TDRs that subsequently default, management determines the amount of reserve in accordance with its policy for the allowance for loan losses.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 1 – Nature of Operations and Significant Accounting Policies (Continued)

Social Investments in Securities – Social related investments are investments that would not be made were it not for the relationship of the investment to the Organization’s mission. Although the underlying investments may or may not have a profit motive, that is not the primary focus of the investment by the Organization. The Organization records these investments at cost plus or minus fair value changes when there are observable prices, less impairment. Investments are evaluated for impairment annually and written down when appropriate.

Social Investments in Funds - The Organization accounts for investments in a Limited Partnership using the guidance outlined in Accounting Standards Codification (ASC) 820, Fair Value Measurement - Measuring the Fair Value of Investments in Certain Entities that Calculate Net Asset Value (NAV per share (or Its Equivalent)). The Organization uses NAV to measure the fair value of its fund investments when (i) the fund investment does not have a readily determinable fair value and (ii) the NAV of the investment fund is calculated in a manner consistent with the measurement principles of investment Organization accounting, including measurement of the underlying investments at fair value. The NAV is determined based on the fair value of the fund’s underlying assets owned by the fund less its liabilities then divided by the number of units outstanding. Earnings generated from investments are recorded in the consolidated statements of activities.

Accounting for Derivative Instruments – Derivatives which consist of foreign currency swap agreements and forward contracts are recorded in the consolidated statements of financial position at fair value. Fair value for the Organization’s derivative financial instruments is based on the present value of projected cash flows given currency rates in effect as of a given measurement date. Changes in the fair value of derivative instruments are recorded in the consolidated statements of activities.

Other Assets – Other assets were \$1,646,125 and \$927,525 at June 30, 2020 and 2019, respectively. Other assets consist of both an investment, carried at cost, and a refundable deposit with the Organization’s hedging counterparty, MFX Solutions, LLC, which totaled \$1,012,836 and \$812,836 at June 30, 2020 and 2019, respectively.

Property and Equipment - The Organization capitalizes assets with a cost greater than \$1,000 and an estimated useful life of one or more years. Purchased property is carried at cost. Donated property is recorded at fair value when received. Depreciation is computed using the straight-line method of accounting over useful lives of five to ten years.

Accounting for Foreign Currency Gains and (Losses) – The books and records of the Organization are maintained in U.S. dollars. Assets and liabilities are translated into U.S. dollars using the current exchange rates at the date of the consolidated statements of financial position. Foreign currency exchange transaction gains and losses are recorded in the consolidated statements of activities as other changes in net assets without donor restrictions. The Organization maintains two bank accounts in foreign currency. Foreign currency losses of (\$3,165,932) and gains of \$432,263 were recognized for the years ended June 30, 2020 and 2019.

Income Tax – The Internal Revenue Service has determined that GP is exempt from federal income tax under Internal Revenue Code Section 501(c)(3); accordingly, no provision has been made for federal income tax in the accompanying consolidated financial statements. The four investment Funds and GP Fund Management, LLC are single member limited liability companies and are disregarded for federal tax purposes. GP files income tax returns with the U.S. government. GP is subject to income tax examinations for the current year and certain prior years based on the applicable laws and regulations. For the years ended June 30, 2020 and 2019, taxes on unrelated business income were not material.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 1 – Nature of Operations and Significant Accounting Policies (Continued)

Allocation of Functional Expenses – The costs of providing program and other activities have been summarized on a functional basis in the accompanying consolidated statements of activities. Expenses directly attributable with the Organization’s program activities are charged to program services. Expenses not directly attributable with program activities, such as overhead, are allocated based on factors such as headcount and estimated time spent on program activities by specific employees.

Use of Estimates – The preparation of consolidated financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions. These affect the reported amounts of assets, liabilities, revenues, and expenses, as well as the disclosure of contingent assets and liabilities. Significant estimates include the allowance for loan losses, allocation of functional expenses and fair value measurement. Actual results could differ from these estimates.

Operating and Nonoperating Activities – All activities are considered operating except for change in fair value of derivative instruments, impairment of investments in securities, endowment net investment income, and foreign currency gains and losses.

Comparative Amounts for 2019 – Certain prior year balances were reclassified for comparative purposes.

Concentrations – Financial instruments which potentially subject the Organization to concentrations of credit risk consist of cash, contributions receivable, loans receivable, derivatives, investments in securities and investor notes payable. The Organization maintains some of its cash and cash equivalents in depository institution accounts that, at times, may exceed federally insured limits.

The Organization had contributions receivable from four donors which represents approximately 50 percent of total contributions receivable at June 30, 2020 and three donors which represented approximately 51 percent of total contributions receivable at June 30, 2019. The Organization had in-kind contributions from one law firm representing 98 percent of total in-kind contributions during the year ended June 30, 2020 and two law firms representing 80 percent of total in-kind contributions during the year ended June 30, 2019. The Organization had investor notes payable to one investor representing 37 and 31 percent of outstanding debt at June 30, 2020 and 2019, respectively.

Subsequent Events – The Organization’s management has evaluated subsequent events and transactions for potential recognition or disclosure through September 25, 2020, the date on which the consolidated financial statements were available to be issued.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 2 – Liquidity and Availability of Funds

The following represents the Organization's financial assets at June 30:

	2020	2019
Financial Assets		
Cash and cash equivalents	\$ 17,548,837	\$ 18,572,470
Contributions receivable, net	1,231,690	920,776
Social-related loans and investments	126,894,372	111,943,827
Interest receivable	765,957	679,823
Total Financial Assets	146,440,856	132,116,896
Less Amounts Not Available to be Used Within One Year Due to:		
Contributions receivable, net	836,618	539,496
Board-designated operating reserves	1,450,000	1,300,000
Social-related loans and investments	68,094,316	66,193,235
Total Amounts Not Available to be Used Within One Year	70,380,934	68,032,731
Financial Assets available to meet general expenditures over the next twelve months	\$ 76,059,922	\$ 64,084,165

As part of the Organization's liquidity management, the Organization maintains cash and cash equivalents to meet at least three months of operating expenses, approximately \$1,450,000 and \$1,300,000 at June 30, 2020 and 2019, respectively. Excess cash is invested in short-term investments, including money market accounts, certificates of deposit with community banks, and limited partnership interests and notes with other social investment organizations. The Organization also ladders out fixed income investments of various maturity dates, including certificates of deposit and social investment notes, to align with future operating expenses.

The Funds receive periodic interest and principal payments from its loans, which it uses to reinvest or pay down investor note maturities, interest payments, and operating expenses.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 3 – Contributions Receivable and Contribution Revenue

Contributions receivable consist of the following unconditional promises to give by donors at June 30:

	2020	2019
Contributions due in less than one year	\$ 400,072	\$ 395,996
Contributions due in one to five years	837,999	539,496
Gross Contributions Receivable	1,238,071	935,492
Less allowance for uncollectable pledges	(5,000)	(5,000)
Less unamortized discount to present value	(1,381)	(9,716)
Total Contributions Receivable	\$ 1,231,690	\$ 920,776

Contribution revenue consisted of the following for the years ended June 30:

	2020	2019
Contributions without donor restrictions	\$ 2,320,068	\$ 3,846,711
Contributions with donor restrictions	940,835	1,421,956
Total Contribution Revenue	\$ 3,260,903	\$ 5,268,667

Note 4 – Social Investment Loans Receivable

The Organization provides loans to a select group of mission-aligned partner organizations, such as microfinance institutions, cooperatives, and other social enterprises serving people living in poverty. These partner organizations are financially sustainable channels that deliver goods and services that empower people in poverty to address the challenges they face. However, too often these organizations lack the access to affordable capital to reach those who could truly benefit. The Organization's debt Funds provide loans to partners to help sustain and grow already proven solutions to poverty. These loans mature at various times over the life of the Funds and are disbursed and repaid in either U.S. dollars or the local currency of the respective country. Interest income is recognized when earned based on rates established in the underlying loan agreements. Interest is not accrued on loans that are in default.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 4 – Social Investment Loans Receivable (Continued)

Loans receivable are due as follows at June 30:

For the year ending June 30,	2020
2021	\$ 55,600,581
2022	35,537,354
2023	24,814,796
2024	2,103,068
2025	380,000
	<u>118,435,799</u>
Less allowance for loan losses	(3,325,000)
Total Social Investment Loans Receivable	<u>\$ 115,110,799</u>

Loans are subject to loan agreements with covenants regarding the financial performance of the borrower or borrowing base formulas that must be met before the Organization funds the commitment. Borrowers must maintain certain covenants during life of the loan to not breach a loan covenant.

In addition, the Organization manages the potential risk in credit commitments by limiting the total amount of arrangements, both by organizations and/or affiliates, by monitoring the size and maturity structure of these loans and by applying the same credit standards for all loan activities.

For certain extensions of credit, the Organization may require collateral based on its assessment of a borrower's credit risk. Collateral requirements for each borrower may vary according to the specific credit underwriting, terms and structure of loans funded immediately or under a commitment to fund. Although the Organization believes the related collateral to be adequate, there is no assurance that the underlying assets have enough value to fully collateralize the outstanding balances.

The allowance for loan losses represents the estimated, uncollectible receivable based on an internal credit risk rating assessment of each outstanding loan. All loans are reserved based on management's estimates of its borrower's credit-worthiness, current economic conditions, and historical information. Loans are assigned a credit risk rating, which are based on various criteria such as the borrower's management and governance, asset quality, liquidity and balance sheet strength, earnings and cash flow, and country risk. There is at least a reasonable possibility that the recorded estimate will change by a material amount in the near term.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 4 – Social Investment Loans Receivable (Continued)

A reconciliation of the allowance for loan losses was as follows at June 30:

	2020	2019
Allowance for Loan Losses, Beginning Balance	\$ 1,865,000	\$ 1,682,000
Direct loan write-downs	(225,000)	(579,112)
Provision for estimated credit losses	1,685,000	762,112
Allowance for Loan Losses, Ending Balance	\$ 3,325,000	\$ 1,865,000

The allowance for loan losses by sector was as follows at June 30:

	2020	2019
Microfinance	\$ 2,291,000	\$ 1,312,000
Agriculture	400,000	68,000
Other Social Enterprises	634,000	485,000
Total Allowance for Loan Losses	\$ 3,325,000	\$ 1,865,000

The Organization provides some of its Social Investment Loans denominated in the foreign currency of the country where the partner organization is located. Social Investment Loans receivable denominated in a foreign currency are translated into U.S. dollars on the consolidated statement of financial position date rate of exchange. Foreign currency transaction losses of (\$3,156,035) and gains of \$432,263 were recognized for the years ended June 30, 2020 and 2019, respectively, and are included in the nonoperating section of the consolidated statements of activities.

Loan concentrations may exist when there are amounts loaned to borrowers engaged in similar activities or similar types of loans extended to a diverse group of borrowers that would cause them to be similarly impacted by economic or other conditions.

Sector concentrations allocation was as follows at June 30:

	2020	2019
Microfinance	85%	87%
Agriculture	7%	3%
Other Social Enterprises	8%	10%
Total	100%	100%

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 4 – Social Investment Loans Receivable (Continued)

Regional concentrations allocation was as follows at June 30:

	2020	2019
Latin America	76%	76%
Sub-Saharan Africa	15%	15%
Global	9%	9%
Total	100%	100%

Management assesses the credit quality of its loans with an internal risk rating system, where loans are classified in the following categories: pass, special mention, substandard, doubtful and loss. The risk ratings reflect the relative strength of the sources of repayment.

Pass – These loans are generally considered to have sufficient sources of repayment in order to repay the loan in full in accordance with all terms and conditions. These borrowers may have some credit risk that requires monitoring, but full repayment is expected.

Special Mention – A special mention asset has potential weaknesses that deserve management’s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the institution’s credit position at some future date. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

Substandard – A substandard asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the bank will sustain some loss if the deficiencies are not corrected.

Doubtful – An asset classified as doubtful has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loss – Assets classified as loss are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the assets have absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off this basically worthless asset even though partial recovery may be affected in the future.

These internal risk ratings are reviewed continuously and adjusted for changes in borrower status and the likelihood of loan repayment.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 4 – Social Investment Loans Receivable (Continued)

The following table shows the loan portfolio allocated by management's internal risk ratings at June 30, 2020 and 2019:

		Credit Risk Profile by Internally Assigned Grade			
		Total	Microfinance	Agriculture	Other Social Enterprises
<u>2020</u>					
Grade:					
	Pass	\$ 105,878,403	\$ 95,613,820	\$ 7,953,910	\$ 2,310,673
	Special mention	9,113,999	2,363,999	-	6,750,000
	Substandard	3,168,397	2,222,575	945,822	-
	Doubtful	275,000	-	-	275,000
	Loss	-	-	-	-
		<u>\$ 118,435,799</u>	<u>\$ 100,200,394</u>	<u>\$ 8,899,732</u>	<u>\$ 9,335,673</u>
<u>2019</u>					
Grade:					
	Pass	\$ 104,093,980	\$ 90,667,682	\$ 3,619,638	\$ 9,806,660
	Special mention	2,136,406	1,269,748	-	866,658
	Substandard	500,000	-	-	500,000
	Doubtful	-	-	-	-
	Loss	-	-	-	-
		<u>\$ 106,730,386</u>	<u>\$ 91,937,430</u>	<u>\$ 3,619,638</u>	<u>\$ 11,173,318</u>

Impaired Loans of the Portfolio consist of those Loans rated as Substandard and Doubtful, which were approximately \$3,443,000 and \$500,000, at years ended June 30, 2020 and 2019, respectively. The total allowance for loan losses recorded on impaired loans were \$778,000 and \$165,000 at years ended June 30, 2020 and 2019, respectively.

The following table shows an aging analysis of the loan portfolio past due at June 30, 2020 and 2019:

	2020	2019
30-89 days past due	\$ -	\$ -
90 days and still accruing	-	-
Nonaccrual	1,220,822	-
Total past due and nonaccrual	<u>\$ 1,220,822</u>	<u>\$ -</u>

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 4 – Social Investment Loans Receivable (Continued)

The following table presents gross loan balances of troubled debt restructurings at years ended June 30, 2020 and 2019:

<u>2020</u>	Pre And Post Modification Amount	<u>2019</u>	Pre And Post Modification Amount
Number of Loans		Number of Loans	
3	\$ 1,525,000	1	\$ 500,000

For the two loans modified during year ended June 30, 2020, the modifications included increasing the interest rate and deferral of principal payments.

The loan modified during year ended June 30, 2019 defaulted on payment of the full balance of the loan during year ended June 30, 2020. At June 30, 2020, \$225,000 was written off, with the remaining loan still classified as impaired.

Effects of COVID-19

The COVID-19 pandemic caused several of the social enterprise partners to experience disruption to their business. Management has worked closely with its partners to ensure their operations were not disrupted and that they could continue serving those people living in poverty. As a result, some scheduled loan payments were either restructured or rescheduled.

At June 30, 2020, there were a total of 20 loans that were modified, of which 17 resulted directly from the impacts of COVID-19. The total value of loans modified was \$11,218,805. The Organization does not believe 18 of these modifications meet the criteria of a Troubled Debt Restructurings (TDR), while two loans were classified as TDR. Most modifications resulted in extensions of upcoming principal payments and/or delay in final payment of loan principal. No modifications resulted in lower interest rates, and there were no changes to total principal payments nor were there forbearances of loans. Management does not anticipate any negative effects in cash flows is anticipated from the TDRs that occurred as of June 30, 2020. The effects of COVID-19 on these social enterprises have been factored into management's assessment of the allowance for loan loss reserve.

Note 5 – Derivative Financial Instruments

To manage the fluctuations of foreign currency values related to the loans denominated in foreign currencies, the Organization enters into a currency hedge agreement, which includes cross-currency interest rate swap agreements and forward contracts, for each foreign currency loan. A currency hedge is a foreign exchange agreement between two parties to exchange principal and interest payments on a loan in one currency for principal and interest payments on an equal loan in another currency. The Organization enters into currency hedge agreements for loans denominated in foreign currencies and these hedge agreements mature in concert with the outstanding foreign currency loans. The cost of the currency hedge agreements is part of the loan costs paid for by the partner organization receiving the foreign currency loan. The Organization records the net settlement from each transaction. As a result of the currency hedge agreements, the Organization has reduced its currency risk so that the value of the loan repayments would not be less or greater than the original loan amounts. The Organization does not enter into derivative financial instrument agreements for trading or speculative purposes. The net position of the currency hedge is recorded in the consolidated statements of financial position. The derivative instruments were recorded at their fair value resulting in an unrealized gain (loss) in fair value of derivative instruments of \$3,488,904 and (\$148,494) for the years ended June 30, 2020 and 2019, respectively. The change in fair value of derivative instruments is included in the nonoperating section of the consolidated statements of activities. The balance of the derivative instruments at June 30, 2020 and 2019, is shown in Note 7.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 6 – Social Investments

The objective of the Organization's investments is to provide not only financial returns, liquidity, and protection of principal, but also to further the Organization's philanthropic mission and social impact goals. The Organization holds various social related investments across investment products, including community investment notes, certificates of deposits, mutual funds, limited partnership interests, and seed and early stage debt and equity investments in social enterprises.

Social Investments in Securities – The certificates of deposit are placed in a financial institution providing sources of capital to under-served communities. These investments are reported at cost plus accrued interest. Community investment notes represent fixed income securities with a targeted investment in a number of different impact areas including microfinance and development projects. These investments are reported at cost.

The seed and early stage debt and equity investments consist of business enterprises that seek to deliver high impact products and services to impoverished households. Securities consist of equity and convertible debt instruments. The Organization records these investments at cost plus any fair value changes when there are observable prices, less impairment. The Organization evaluates impairment by evaluating each of the underlying investee companies, looking at both qualitative and quantitative information to see if conditions exist that would indicate an impairment that is other than temporary. Evaluation factors include any significant deterioration in the earnings performance, asset quality, or business prospects of the investee, a bona fide offer to purchase, an offer by the investee to sell, or a completed auction process for the same or similar investment for an amount less than the carrying amount of that investment. Other factors include significant changes to the regulatory, economic, or technological environment of the investee.

As of June 30, 2020 and 2019, the Organization had securities in 15 and 13 business enterprises, respectively. During the years ended June 30, 2020 and 2019, management performed an impairment analysis and recognized a \$89,293 and \$43,965 loss, respectively.

As of June 30, 2020, three investments were marked below cost, with total impairment of \$212,560 at June 30, 2020. As of June 30, 2019, two investments were marked below cost, with total impairment of \$123,267 at June 30, 2019. One investee company is in wind down phase and it is anticipated there will be a full loss of the investment. The other two investments had an equity round of fundraising after the Organization's investment, where the pricing of the subsequent round of investment was lower than the cost. The Organization has determined there have been no significant changes to investee company operations since their most recent equity round of fundraising.

The tables below present investments in securities, net, at June 30:

	2020	2019
Seed and early stage investments	\$ 3,081,240	\$ 2,620,529
Certificates of deposit	5,050,377	-
Community investment notes	2,412,120	2,806,000
Total Social Investments in Securities	\$ 10,543,737	\$ 5,426,529

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 6 – Social Investments (Continued)

Social Investments in Funds – The limited partnership investment provides debt financing to financial institutions that in turn make loans to entrepreneurs in developing communities. The Organization may withdraw all or any portion of its limited partnership interests based on the tranche in which the funds are invested, subject to limitations outlined in the offering memorandum. Funds invested in tranche A may be withdrawn provided a 30-day prior written notice. Funds invested in tranche B may be withdrawn on an annual basis. As of June 30, 2020 and 2019, the Organization held only limited partnership interests in tranche A. On April 16, 2020, investor withdrawals were suspended by the limited partnerships fund manager. Subsequent to year end, the suspension was lifted effective September 16, 2020.

Pursuant to a permanent endowment agreement entered into by the Organization and a donor, the Organization holds endowment funds through an investment in a social index mutual fund.

The tables below present investments in Funds, measured at fair value, at June 30:

	<u>2020</u>	<u>2019</u>
Mutual fund	\$ 204,179	\$ 101,945
Limited partnership interests	<u>1,035,657</u>	<u>1,549,967</u>
Total Social Investments in Funds	<u>\$ 1,239,836</u>	<u>\$ 1,651,912</u>

Note 7 – Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. U.S. GAAP defines fair value, establishes a framework for measuring fair value, and requires certain disclosures about fair value measurements. To increase consistency and comparability in fair value measurements, U.S. GAAP uses a fair value hierarchy which prioritizes the inputs to valuation approaches into three broad levels based on observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Organization's market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1 – Inputs are unadjusted and represent quoted prices in active markets for identical assets at the measurement date.

Level 2 – Inputs are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in inactive markets, and model-derived valuations whose inputs are observable.

Level 3 – Inputs are unobservable and reflect institutional management's best estimate of what market participants would use in pricing the asset or liability at the measurement date. Consideration is given to the risk inherent in the valuation technique and/or the risk inherent in the inputs to the model.

Investments in limited partnerships are measured using NAV as a practical expedient.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 7 – Fair Value Measurements (Continued)

The tables below present the assets measured at fair value at June 30:

	2020				
	Total	Level 1	Level 2	Level 3	Net Asset Value
Mutual Fund	\$ 204,179	\$ 204,179	\$ -	\$ -	\$ -
Derivative Financial Instruments	3,515,983	-	-	3,515,983	-
Limited Partnership Interests	1,035,657	-	-	-	1,035,657
	<u>\$ 4,755,819</u>	<u>\$ 204,179</u>	<u>\$ -</u>	<u>\$ 3,515,983</u>	<u>\$ 1,035,657</u>

	2019				
	Total	Level 1	Level 2	Level 3	Net Asset Value
Mutual Fund	\$ 101,495	\$ 101,495	\$ -	\$ -	\$ -
Derivative Financial Instruments	67,079	-	-	67,079	-
Limited Partnership Interests	1,549,967	-	-	-	1,549,967
	<u>\$ 1,718,541</u>	<u>\$ 101,495</u>	<u>\$ -</u>	<u>\$ 67,079</u>	<u>\$ 1,549,967</u>

Valuation techniques utilized to determine fair value are consistently applied. There was no change in the valuation of investments using Level 3 inputs during the years ended June 30, 2020 and 2019. There were no transfers in/out of Level 3 investments during the years ended June 30, 2020 and 2019. There were no unfunded commitments in the Limited Partnership at June 30, 2020 and 2019. The following is a description of the valuation methodologies used for assets measured at fair value.

Derivative Financial Instruments – Determined to be Level 3 as the fair value is determined by the institutional managers' calculation of the present value of projected future cash flows given currency rates in effect as of a given measurement date.

The change in unrealized gain (loss) in Level 3 assets were \$3,488,904 and (\$148,494) for the years ended June 30, 2020 and 2019, respectively.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 8 – Property and Equipment, Net

Property and equipment, net, consists of the following at June 30:

	2020	2019
Furniture, fixtures, equipment and software	\$ 313,096	\$ 285,818
Leasehold improvements	31,313	31,313
	344,409	317,131
Less accumulated depreciation and amortization	(294,521)	(275,888)
Total Property and Equipment, Net	\$ 49,888	\$ 41,243

Depreciation and amortization expense for the years ended June 30, 2020 and 2019, was \$18,633 and \$17,392, respectively.

Note 9 – Debt

Debt consists of the following at June 30:

	2020	2019
<u>Global Partnerships</u>		
Limited recourse notes issued between March 2013 and June 2016 to provide capital for GP's equity contribution in SIF 5.0. These notes have only limited recourse to the performance of SIF 5.0 and have no claim on GP's general resources for repayment. The notes accrue interest annually at a rate of 5%, but payment is only made at the maturity date and is dependent on surplus cash from SIF 5.0 that is returned to GP for its equity in the Fund. The notes mature in March 2023. As of June 30, 2020 and 2019, the contingent interest liability to be paid at maturity totaled \$1,882,651 and \$1,519,191, which has been accrued on the consolidated statements of activities for Fiscal Years ending June 30, 2020 and 2019, respectively.	\$ 5,750,000	\$ 5,750,000
Limited recourse notes issued between October 2015 and June 2019 to provide capital for GP's equity contribution in SIF 6.0. These notes have only limited recourse to the performance of SIF 6.0 and have no claim on GP's general resources for repayment. The notes accrue interest annually at a rate of 3.5% to 6%, but payment is only made at the maturity date and is dependent on surplus cash from SIF 6.0 that is returned to GP for its equity in the Fund. The notes mature in September 2025. As of June 30, 2020 and 2019, the contingent interest liability to be paid at maturity totaled \$1,425,986 and \$963,473, respectively.	9,150,000	9,150,000

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 9 – Debt (Continued)

	2020	2019
Limited recourse notes issued between September 2019 and June 2020 to provide capital for GP's equity contribution in IFDF. These notes have only limited recourse to the performance of IFDF and have no claim on GP's general resources for repayment. The notes accrue interest annually at a rate of 2%, but payment is only made at the maturity date and is dependent on surplus cash from IFDF that is returned to GP for its equity in the Fund. The notes mature in September 2029. As of June 30, 2020 the contingent interest liability to be paid at maturity totaled \$61,096.	4,000,000	-
Recoverable grant agreement issued in March 2018 to provide capital for early-stage social enterprises. This recoverable grant is only repayable from the cumulative proceeds of the capital invested and has no claim on GP's general resources for repayment.	255,000	205,000
Recoverable grant agreement, net of discount, issued in April 2018 to provide early stage lending to a social enterprise. This recoverable grant is only repayable from the proceeds of the capital invested and has no claim on GP's general resources for repayment.	77,067	143,324
<u>Global Partnerships Eleos Social Venture Fund</u> Unsecured notes in SVF issued between July 2016 and June 2020 with interest payable at a rate of 2.5% per annum, but payment is only made at the maturity date and is dependent on surplus cash from SVF. The notes mature in July 2026. As of June 30, 2020 and 2019, the contingent interest liability to be paid at maturity totaled \$111,081 and \$60,726, respectively.	2,671,000	1,435,000
<u>Global Partnerships Social Investment Fund 5.0</u> Unsecured notes in SIF 5.0 issued between March 2013 and April 2019 with interest payable quarterly at rates ranging from 1% to 4% per annum, maturity dates between March 2021 and March 2023.	40,100,000	43,750,000
<u>Global Partnerships Social Investment Fund 6.0</u> Unsecured notes in SIF 6.0 issued between September 2015 and March 2020 with interest payable quarterly at rates ranging from 1% to 4% per annum, maturity dates between September 2020 and September 2025.	54,450,000	53,150,000

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 9 – Debt (Continued)

	2020	2019
<u>Global Partnerships Impact-First Development Fund</u>		
Unsecured notes in IFDF issued between October 2019 and February 2020 with interest payable at a rate of 2% per annum, but payment is only made at the maturity date. The notes mature in September 2029. As of June 30, 2020, the contingent interest liability to be paid at maturity totaled \$159,205, which has been accrued on the consolidated statements of activities for Fiscal Year ending June 30, 2020.	13,750,000	-
Total Debt	<u>\$ 130,203,067</u>	<u>\$ 113,583,324</u>

Debt maturities consist of the following at June 30:

For the year ending June 30:

2021	\$ 10,827,067
2022	18,150,000
2023	46,700,000
2024	3,150,000
2025	-
Thereafter	51,376,000
	<u><u>\$ 130,203,067</u></u>

Investors in the Funds purchased unsecured notes and provided loans to the Funds for the purpose of providing the resources for making secured and unsecured loans to qualified partner institutions in Latin America, the Caribbean and Sub-Saharan Africa.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 10 – Net Assets

Net Assets with donor restrictions are available for the following purposes at June 30:

	2020	2019
Contributions receivable - time restriction	\$ 1,118,690	\$ 670,404
Program related Grants - purpose restriction	360,083	427,048
Endowment - perpetuity	204,179	101,945
Total Assets with Donor Restrictions	\$ 1,682,952	\$ 1,199,397

During the year ended June 30, 2020, releases from restrictions totaled \$69,094 for program, \$6,860 for permanent endowment, and \$390,420 due to the collection of pledges. During the year ended June 30, 2019, releases from restrictions totaled \$86,503 for program and \$822,225 due to the collection of pledges.

The corpus of Endowment of \$200,000 is restricted in perpetuity, though per terms of the endowment agreement entered into between the Organization and the donor, the Organization is permitted to utilize or spend a specified percentage of the Endowment balance, with certain performance thresholds during the first three years of the Endowment. During the year ended June 30, 2020, the Organization appropriated \$6,860 of the Endowment Fund for operating expenses.

A reconciliation of the beginning and ending balances of the endowment fund, was as follows at June 30:

	2020	2019
Endowment Fund, Beginning Balance	\$ 101,945	\$ -
Investment return	9,094	1,945
Contributions	100,000	100,000
Amounts appropriated for expenditure	(6,860)	-
Endowment Fund, Ending Balance	\$ 204,179	\$ 101,945

As of June 30, 2020 and 2019, net assets without donor restrictions consist of the board designated reserves of three months of operating expenses of approximately \$1,450,000 and \$1,300,000, respectively.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Notes to Consolidated Financial Statements For the Years Ended June 30, 2020 and 2019

Note 11 – Commitments

Operating Leases – GP leases office space under a noncancelable operating lease agreement that expires in January 2021. The lease calls for minimum lease payments of \$13,634 per month. GP also leases office space in Nairobi, Kenya and Bogotá, Colombia under noncancelable operating lease agreements that expire in March 2021 and July 2021, respectively. The monthly payments are \$2,247 and \$2,344, respectively. GP leases office equipment under noncancelable operating leases that expire in August 2021. The equipment leases call for monthly payments of \$226.

Future minimum rentals under noncancelable operating leases are as follows for the years ended June 30:

For the Year Ending June 30,	
2021	\$ 146,501
2022	2,796
Thereafter	<u>-</u>
Total Minimum Rental Payments	<u>\$ 149,297</u>

Rent expense for operating leases totaled \$205,015 and \$195,590 for the years ended June 30, 2020 and 2019, respectively.

Note 12 – Retirement Plan

GP has a 401(k) retirement plan (the Plan) available to all eligible U.S. employees. GP makes contributions to the Plan for participants in accordance with requirements specified in the Plan documents. During the years ended June 30, 2020 and 2019, GP's contributions to the Plan were \$190,578 and \$197,458, respectively.

Note 13 – Related Parties

Certain unsecured notes invested in the Organization are held with board members and other related parties with outstanding balances of approximately \$6,432,000 and \$6,678,000 for the years ended June 30, 2020 and 2019, respectively. Contributions to the Organization from board members and other related parties were approximately \$753,000 and \$1,830,454 for the years ended June 30, 2020 and 2019, respectively.

SUPPLEMENTAL INFORMATION

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Consolidated Statements of Financial Position with Consolidating Information
For the Year Ended June 30, 2020
(With Comparative Totals for 2019)

	Global Partnerships	Global Partnerships Eleos Social Venture Fund, LLC	Global Partnerships Social Investment Fund 6.0, LLC	Global Partnerships Social Investment Fund 5.0, LLC	Global Partnerships Impact First Development Fund, LLC	GP Fund Mangement, LLC	Eliminations	2020	2019
Assets									
Cash and cash equivalents	\$ 4,039,001	\$ 888,216	\$ 10,948,470	\$ 1,481,461	\$ 190,850	\$ 839	\$ -	\$ 17,548,837	\$ 18,572,470
Contributions receivable, net	1,231,690	-	-	-	-	-	-	1,231,690	920,776
Social-related loans and investments									
Social investment loans receivable, net	131,271	-	51,141,137	45,776,643	18,061,748	-	-	115,110,799	104,865,386
Social investments in securities, cost, net of impairment	7,640,675	2,903,062	-	-	-	-	-	10,543,737	5,426,529
Social investments in funds, net, at fair value	1,239,836	-	-	-	-	-	-	1,239,836	1,651,912
Derivative instruments	-	-	1,869,833	1,658,753	263,205	-	-	3,791,791	1,190,731
Interest receivable	44,163	-	186,640	496,998	38,156	-	-	765,957	679,823
Other assets	95,734	-	903,797	455,096	200,000	-	(8,502)	1,646,125	927,525
Property and equipment, net	49,888	-	-	-	-	-	-	49,888	41,243
Investment in subsidiaries	25,675,300	-	-	-	-	-	(25,675,300)	-	-
Total Assets	\$ 40,147,558	\$ 3,791,278	\$ 65,049,877	\$ 49,868,951	\$ 18,753,959	\$ 839	\$ (25,683,802)	\$ 151,928,660	\$ 134,276,395
Liabilities and Net Assets									
Liabilities									
Accounts payable	\$ 57,116	\$ -	\$ 20,657	\$ 3,018	\$ 910	\$ -	\$ (8,502)	\$ 73,199	\$ 68,041
Deferred rent liability	15,068	-	-	-	-	-	-	15,068	38,362
Accrued liabilities	807,150	-	135,496	29,535	29,090	-	-	1,001,271	1,000,423
Derivative instruments	-	-	15,780	239,221	20,807	-	-	275,808	1,123,652
Interest payable	1,882,651	-	-	164,885	159,205	-	-	2,206,741	1,697,624
Debt	19,232,067	2,926,000	54,450,000	40,100,000	13,750,000	-	(255,000)	130,203,067	113,583,324
Total Liabilities	21,994,052	2,926,000	54,621,933	40,536,659	13,960,012	-	(263,502)	133,775,154	117,511,426
Net Assets									
Net Assets & Members' equity	-	1,000,000	9,900,000	6,250,000	5,000,000	100	(22,150,100)	-	-
Accumulated earnings (deficit)	-	(134,722)	527,944	3,082,292	(206,053)	739	(3,270,200)	-	-
Net Assets without donor restrictions	16,470,554	-	-	-	-	-	-	16,470,554	15,565,572
Net Assets with donor restrictions	1,682,952	-	-	-	-	-	-	1,682,952	1,199,397
Total Net Assets	18,153,506	865,278	10,427,944	9,332,292	4,793,947	839	(25,420,300)	18,153,506	16,764,969
Total Liabilities and Net Assets	\$ 40,147,558	\$ 3,791,278	\$ 65,049,877	\$ 49,868,951	\$ 18,753,959	\$ 839	\$ (25,683,802)	\$ 151,928,660	\$ 134,276,395

See independent auditor’s report.

GLOBAL PARTNERSHIPS AND SUBSIDIARIES

Consolidated Statements of Activities with Consolidating Information
For the Year Ended June 30, 2020
(With Comparative Totals for 2019)

	Global Partnerships	Global Partnerships	Global Partnerships	Global Partnerships	Global Partnerships	Global Partnerships	GP Fund							
	Without Donor	With Donor	Eleos Social Venture	Social Investment	Social Investment	Impact First	Management,							
	Restrictions	Restrictions	Fund LLC	Fund 6.0, LLC	Fund 5.0, LLC	Development Fund, LLC	LLC	Eliminations	2020	2020	2020	2019	2019	2019
	Total	Total							Total	Without Donor	With Donor	Total	Without Donor	With Donor
										Restrictions	Restrictions		Restrictions	Restrictions
Operating Activity Revenue and Other Support:														
Contributions	\$ 2,320,068	\$ 940,835	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,260,903	\$ 2,320,068	\$ 940,835	\$ 5,268,667	\$ 3,846,711	\$ 1,421,956
In-kind contributions	26,456	-	-	-	-	-	-	-	26,456	26,456	-	261,396	261,396	-
Interest and Fee Income	2,462,158	-	2,168	4,260,214	3,558,939	603,507	2,242,840	(4,485,681)	8,644,145	8,644,145	-	7,779,703	7,779,703	-
Unrealized gain (loss) on investments	35,691	-	-	-	-	-	-	-	35,691	35,691	-	58,511	58,511	-
Net assets released from restrictions	466,374	(466,374)	-	-	-	-	-	-	-	466,374	(466,374)	-	908,728	(908,728)
Total Operating Activity Revenue and Other Support	5,310,747	474,461	2,168	4,260,214	3,558,939	603,507	2,242,840	(4,485,681)	11,967,195	11,492,734	474,461	13,368,277	12,855,049	513,228
Program services	4,641,626	-	8,450	4,246,307	2,419,171	815,270	2,242,840	(4,485,681)	9,887,983	9,887,983	-	9,475,122	9,475,122	-
Management and general	523,578	-	-	-	-	-	-	-	523,578	523,578	-	412,739	412,739	-
Fundraising	369,870	-	-	-	-	-	-	-	369,870	369,870	-	610,743	610,743	-
Total Operating Expenses	5,535,074	-	8,450	4,246,307	2,419,171	815,270	2,242,840	(4,485,681)	10,781,431	10,781,431	-	10,498,604	10,498,604	-
Changes in Net Assets from Operations	(224,327)	474,461	(6,282)	13,907	1,139,768	(211,763)	-	-	1,185,764	711,303	474,461	2,869,673	2,356,445	513,228
Other changes														
Income from subsidiaries	1,139,206	-	-	-	-	-	-	(1,139,206)	-	-	-	-	-	-
Foreign currency transaction (losses) gains	(9,897)	-	-	(1,346,808)	(1,637,975)	(171,252)	-	-	(3,165,932)	(3,165,932)	-	432,263	432,263	-
Endowment net investment income	-	9,094	-	-	-	-	-	-	9,094	-	9,094	1,945	-	1,945
Impairment on investments in securities	-	-	(89,293)	-	-	-	-	-	(89,293)	(89,293)	-	(43,965)	(43,965)	-
Change in fair value of derivative instruments	-	-	-	1,669,994	1,536,511	242,399	-	-	3,448,904	3,448,904	-	(148,494)	(148,494)	-
Changes in Net Assets	904,982	483,555	(95,575)	337,093	1,038,304	(140,616)	-	(1,139,206)	1,388,537	904,982	483,555	3,111,422	2,596,249	515,173
Net Assets	\$ 16,470,554	\$ 1,682,952	\$ 865,278	\$ 10,427,944	\$ 9,332,292	\$ 4,793,947	\$ 839	\$ (25,420,300)	\$ 18,153,506	\$ 16,470,554	\$ 1,682,952	\$ 16,764,969	\$ 15,565,572	\$ 1,199,397

See independent auditor’s report.