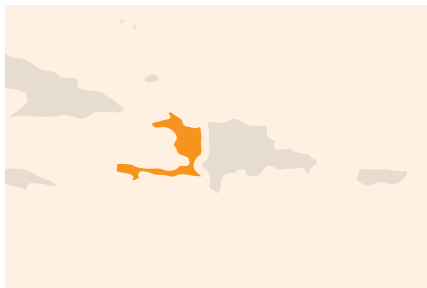


Partner Profile: Acceso Haiti



Photos courtesy of Acceso Haiti.



Smallholder farmers around the world face many obstacles to generating sufficient income to support their families.¹ In Haiti, the challenge is acute: most smallholder farmers lack access to credit and agronomic technical assistance, and Haiti's farms are particularly vulnerable to damaging climate-related events, including cyclones, droughts, floods, and landslides.² Those who manage to produce enough to sell face further obstacles on the journey to the market: poor roads, a lack of storage facilities, and limited negotiating power to obtain fair prices.³

Acceso Peanut Enterprise Corporation S.A. (Acceso Haiti) is a Haitian social enterprise and a partner in Global Partnerships' Smallholder Farmer Market Access initiative.⁴

WHO IS SERVED:

Acceso Haiti currently serves more than 1,200 farmers who cultivate, on average, less than one hectare of land.⁵ Acceso Haiti's farmers primarily produce peanuts, beans, and moringa, a tree whose products are used for medicinal purposes.

WHAT IS DELIVERED:

Acceso Haiti provides smallholder farmers with more stable and secure access to markets through guaranteed purchase contracts. Farmers who

choose to enter a fixed-price contract with Acceso Haiti receive access to agricultural inputs on credit and free fungicide applications to help with plant health. Additionally, all of Acceso Haiti's farmers receive technical assistance on good agricultural practices such as the correct use of agricultural inputs, climate-resilient practices, controlling pests and diseases, and efficient use of resources to maximize production at reduced cost.

"[Acceso's peanut farmers] always tell us that the way they used to farm before would waste peanuts," says Acceso agronomist Pierre Adias Noel, "But with the new methods that they use and the training that they get on the field, not only do they plant less but [they] achieve a more significant

turnover than they did before."⁶

WHY IT IS IMPACTFUL:

Acceso Haiti enhances farmers' access to stable markets for their crops and to inputs and knowledge that can improve crop yields. Through Acceso's technical assistance, farmers can learn new skills and implement improved farming practices that enable better yields, in turn leading to increased income. Acceso Haiti collects data to measure farmers' productivity and estimates that its interventions enable on average a 36 percent increase in crop yields. With this support, together with a guaranteed contract for selling crops, smallholder farmers can improve their economic resilience and the well-being of their households.

1. "Connecting Smallholders to Markets," Committee on World Food Security, 2015. <http://www.fao.org/3/bq853e/bq853e.pdf>.
2. "Climate Change Knowledge Portal: Haiti." The World Bank, 2021. <https://climateknowledgeportal.worldbank.org/country/haiti/vulnerability>.
3. Cayeux, Julie, Jean-Cyril Dagorn, and Peggy Pascal. "Ending Hunger Now: An Analysis of the Challenges Facing the Food System in Haiti." Action Against Hunger, 2017. <https://www.actionagainsthunger.org/publications/ending-hunger-now-an-analysis-of-challenges-facing-the-food-system-in-haiti/>.
4. Acceso Haiti was a current borrower of Global Partnerships Impact-First Development Fund, LLC as of September 30, 2023.
5. Data as of December 31, 2022, as reported by Acceso Haiti.
6. "Improving the Value Chain: Cultivating the Land and Creating New Opportunities," YouTube, March 13, 2019. <https://www.youtube.com/watch?v=zyXh7uZKSAg>.