

Investor Impact Report Q1 2024: January 1 - March 31, 2024





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BROADENING OPPORTUNITY

6 active initiatives addressing different facets of poverty

DEEPENING INCLUSION

100% of partners reaching people living on <\$5.50 PPP/person/day¹ **75%** Female Clients² **53%** Rural Clients²

SERVING MILLIONS

786K cumulative lives impacted as a result of investments³

IMPROVING LIVES

88% of clients reporting an improvement in quality of life⁵

IMPACT PERFORMANCE

Fund Update⁶

As of March 31, 2024, Global Partnerships Impact-First Growth Fund, LLC (IFGF) had active investments across six initiatives (listed on the following pages), facilitating access to opportunity in economic livelihoods, health, housing, and water. The fund continued to invest in social enterprises that serve people living below \$5.50 PPP/person/day.¹ Fund concentration in women- and rural-centered initiatives contributed to strong outreach to both female (75 percent) and rural (53 percent) clients,² who tend to be disproportionately excluded from access to opportunity. Since fund inception, IFGF investments have impacted an estimated 786 thousand lives,³ including 141 thousand impacted during the first calendar quarter. Global Partnerships (GP) and a subset of social enterprise partners use targeted, mobile-based surveying known as Lean DataSM to better understand if and how those lives are improving. As of March 31, 2024, 14 of the active partners in IFGF⁴ had completed Lean Data surveys, with surveyors speaking with 4,029 clients across 13 countries and three initiatives. While the types of outcomes vary by initiative, 88 percent of surveyed clients reported improved quality of life as a result of their engagement with IFGF partners.⁵

Fund Overview⁷ (As of March 31, 2024)

\$42.2MM Current Loans Outstanding⁸

\$48.3MM Cumulative Loans Made⁹

25 Current Number of Partners

26 Cumulative Number of Partners⁹

Fund Inception Date November 3, 2021

Fund Manager GP Fund Management, LLC, a wholly-owned subsidiary of Global Partnerships

Type of Fund Debt

Investment Currency US\$ and fully hedged local currency

FINANCIAL PERFORMANCE

For Q1 2024 financial performance information, please visit our secure investor portal. You can access the portal using your existing login credentials. If you need any assistance logging in to your account, please contact Katie Dineen (kdineen@globalpartnerships.org).

- Purchasing Power Parity (PPP) is a metric that compares different countries' currencies through a "basket of goods" approach.
- 2. Percent female reported by 25 out of 25 current partners and percent rural reported by 25 out of 25 current partners.
- 3. Estimated cumulative number of lives impacted as a result of cumulative investments in IFGF partners.
- 4. Some partners are active in more than one fund affiliated with GP.
- 5. Based on responses from 4,029 clients of 14 IFGF partners (out of 25) via mobile, voice-based surveys known as Lean DataSM conducted by 60 Decibels, Inc., an impact measurement company. Results are not representative of the outcomes achieved by all IFGF investee partners. Results are intended to provide insight into whether investments can reach desired segments and support intended outcomes. Results are weighted by number of respondents.
- 6. Past performance is no guarantee of future results.
- 7. All aggregate dollar amounts rounded to nearest hundred thousand.
- 8. Does not include \$5.2MM in cash held by the fund.
- 9. Since fund inception.

IMPACT PERFORMANCE



Women-Centered Finance with Education

These partners provide gender-informed financial and educational services for female microentrepreneurs.

418,706 Cumulative Lives Impacted* **14** Current Partners**



Health Clinics

These partners provide high-quality, low-cost primary and specialty health care to low-income patients.

128,007 Cumulative Lives Impacted* 2 Current Partners**



Rural-Centered Finance with Education

These partners provide financial and educational services tailored to the needs of rural microentrepreneurs.

99,285 Cumulative Lives Impacted* 8 Current Partners**



Home Improvement Finance

These partners provide loans and support services for incremental home improvements among low-income households.

73,030 Cumulative Lives Impacted* 3 Current Partners**



Women-Centered Finance with Health

These partners provide financial services, preventive health education, and access to health services for female microentrepreneurs and their families.

64,162 Cumulative Lives Impacted*

4 Current Partners**



Clean Water

This partner facilitates low-income households' access to water sources that are safe, accessible, affordable, and reliable.

2,318 Cumulative Lives Impacted* 1 Current Partner**

^{*} Estimated cumulative number of lives impacted as a result of investments in IFGF partners since fund inception.

^{**} Some partners work in more than one initiative.

LOAN PORTFOLIO COMPOSITION

Percent of Current Loans Outstanding by Initiative

Women-Centered Finance with Education 46%

Rural-Centered Finance with Education 31%

Home Improvement Finance 10%

Women-Centered Finance with Health 79%

Health Clinics 47%

Clean Water 11%

Percent of Current Loans Outstanding by Country

BOLIVIA (12%)

▲ CRECER

Sembrar Sartawi

COLOMBIA (3%)

Contactar

ECUADOR (19%)

ESPOIR

Fundacion FACES

VisionFund Ecuador

EL SALVADOR (13%)

🚣 🛨 ASEI

CrediCampo

🔯 🚣 Enlace

A Habitat El Salvador

GUATEMALA (9%)

📤 Genesis Empresarial

📤 SHARE

HONDURAS (4%)

AHSETFIN

KENYA (5%)

📤 ASA Kenya

MALI (4%)

玩 Nyesigiso

MEXICO (8%)

Avanza Solido

Reina Madre

Ver de Verdad

NICARAGUA (7%)

📆 🖎 FDL

NIGERIA (2%)

Grooming Centre

PERU (4%)

EC Alternativa

RWANDA (1%)

BRAC Rwanda

SIERRA LEONE (<1%)

BRAC Sierra Leone

TANZANIA (9%)

BRAC Tanzania