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# Social Investment Fund 6.0

Investor Impact Report Q4 2023: October 1 - December 31, 2023





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### BROADENING OPPORTUNITY

**10** active initiatives addressing different facets of poverty

### DEEPENING INCLUSION

100% of partners
reaching people living on
\$5.50 PPP/person/day<sup>1</sup>
73% Female Clients<sup>2</sup>
55% Rural Clients<sup>2</sup>

## SERVING MILLIONS

**14.2MM** cumulative lives impacted as a result of investments<sup>3</sup>

### IMPROVING LIVES

**91%** of clients reporting an improvement in quality of life<sup>5</sup>

#### IMPACT PERFORMANCE

### Fund Update<sup>6</sup>

As of December 31, 2023, Global Partnerships Social Investment Fund 6.0, LLC (SIF 6.0) had active investments across ten initiatives (listed on the following pages), facilitating access to opportunity in economic livelihoods, health, housing, education, and water. The fund continued to invest in social enterprises that serve people living below \$5.50 PPP/person/day.<sup>1</sup> Fund concentration in women- and rural-centered initiatives contributed to strong outreach to both female (73 percent) and rural (55 percent) clients,<sup>2</sup> who tend to be disproportionately excluded from access to opportunity. Since fund inception, SIF 6.0 investments have impacted an estimated 14.2 million lives,<sup>3</sup> including 288 thousand impacted during the fourth calendar quarter. Global Partnerships (GP) and a subset of social enterprise partners use targeted, mobile-based surveying known as Lean Data<sup>5M</sup> to better understand if and how those lives are improving. As of December 31, 2023, 25 of the active partners in SIF 6.0<sup>4</sup> had completed Lean Data surveys, with surveyors speaking with 7,097 clients across 16 countries and five initiatives. While the types of outcomes vary by initiative, 91 percent of surveyed clients reported improved quality of life as a result of their engagement with SIF 6.0 partners.<sup>5</sup>

#### Fund Overview<sup>7</sup> (As of December 31, 2023)

\$68.4MM Current Loans Outstanding<sup>8</sup>

\$269.0MM Cumulative Loans Made<sup>9</sup>

- **55** Current Number of Partners
- **106** Cumulative Number of Partners<sup>9</sup>

Fund Inception Date October 8, 2015 **Type of Fund** Debt

#### Fund Manager

GP Fund Management, LLC, a wholly-owned subsidiary of Global Partnerships Investment Currency

US\$ and fully hedged local currency

# FINANCIAL PERFORMANCE

For Q4 2023 financial performance information, please visit our secure **investor portal**. You can access the portal using your existing login credentials. If you need any assistance logging in to your account, please contact Katie Dineen (kdineen@globalpartnerships.org).

- 1. Purchasing Power Parity (PPP) is a metric that compares countries' currencies through a "basket of goods" approach.
- 2. Percent female reported by 55 out of 55 current partners and percent rural reported by 54 out of 55 current partners.
- 3. Estimated cumulative number of lives impacted as a result of cumulative investments in SIF 6.0 partners.
- 4. Some partners are active in more than one fund affiliated with GP.
- 5. Based on responses from 7,097 clients of 25 SIF 6.0 partners (out of 55) via mobile, voice-based surveys known as Lean Data<sup>5M</sup> conducted by 60 Decibels, Inc., an impact measurement company. Results are not representative of the outcomes achieved by all SIF 6.0 investee partners. Results are intended to provide insight into whether investments can reach desired segments and support intended outcomes. Results are weighted by number of respondents.
- 6. Past performance is no guarantee of future results.
- 7. All aggregate dollar amounts rounded to nearest hundred thousand.
- 8. Does not include \$7.4MM in cash held by the fund.
- 9. Since fund inception.

### IMPACT PERFORMANCE



# Women-Centered Finance with Education

These partners provide gender-informed financial and educational services for female microentrepreneurs.

3,830,625 Cumulative Lives Impacted\*





# Rural-Centered Finance with Education

These partners provide financial and educational services tailored to the needs of rural microentrepreneurs.

859,051 Cumulative Lives Impacted\* **11** Current Partners\*\*



#### Home Improvement Finance

These partners provide loans and support services for incremental home improvements among low-income households.



7 Current Partners\*\*



#### Smallholder Famer Inputs

This partner provides affordable, high-impact inputs alongside technical assistance for smallholder farmers.

456,648 Cumulative Lives Impacted\* 1 Current Partner\*\*



### Smallholder Famer Market Access

These partners provide enhanced market access and technical assistance for smallholder farmers.

436,679 Cumulative Lives Impacted\* 5 Current Partners\*\*



#### Women-Centered Finance with Health

These partners provide financial services, preventive health education, and access to health services for female microentrepreneurs and their families.

355,557 Cumulative Lives Impacted\* 6 Current Partners\*\*

\* Estimated cumulative number of lives impacted as a result

- of investments in SIF 6.0 partners since fund inception.
- Global Partnerships | Q4 2023 | As of December 31, 2023 | Page 3

\*\* Some partners work in more than one initiative.

### **IMPACT PERFORMANCE**



#### Clean Water

This partner facilitates low-income households' access to water sources that are safe, accessible, affordable, and reliable.

95,961 Cumulative Lives Impacted\* **1** Current Partner\*\*



#### **Productive Asset Finance**

This partner provides microentrepreneurs with tailored loans for productive assets along with support services to increase their likelihood of success.

63,828 Cumulative Lives Impacted\* 1 Current Partner\*\*



#### Microentrepreneur Growth Finance

These partners provide tailored microenterprise loans and specialized capacity building to help microentrepreneurs grow their businesses.

> 31,998 Cumulative Lives Impacted\*

2 Current Partners\*\*



**Education Finance** 

This partner provides financial and capacity-building services to schools and families in order to improve access to education and quality of education for lowincome students.

> 10,342 Cumulative Lives Impacted\*

1 Current Partner\*\*

\* Estimated cumulative number of lives impacted as a result

- of investments in SIF 6.0 partners since fund inception.
- \*\* Some partners work in more than one initiative.

### LOAN PORTFOLIO COMPOSITION

#### Percent of Current Loans Outstanding by Initiative



# Percent of Current Loans Outstanding by Country



MALI (<1%)
Nyesigiso

MEXICO (2%) © CESMACH SOFIPA VisionFund Mexico

### NICARAGUA (7%)

SAMA Nicaragua
 SPL
 ProMujer Nicaragua

#### NIGERIA (10%)

Babban Gona
 Grace and Mercy
 Grooming Centre
 Standard Life Org.



RWANDA (1%) BRAC Rwanda

SIERRA LEONE (1%) A Call To Business

#### TANZANIA (9%)

▲ ASA Tanzania
 ▲ BRAC Tanzania
 ¥ East Africa Foods
 ✓ VisionFund Tanzania

ZAMBIA (1%) ▲ MicroLoan Fdn. Zambia