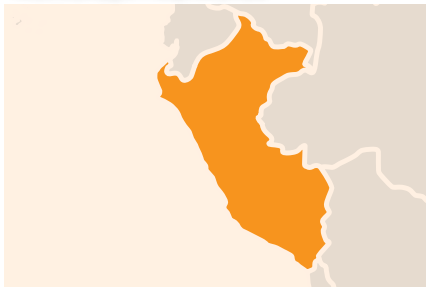


Partner Profile: Coop Sol y Cafe



Photos courtesy of Coop Sol y Cafe



In Peru, nearly all farms are considered family farms, over two thirds of which are smallholders with under five hectares of land.¹ Such smallholder farmers' production and income are constrained by limited access to markets, limited negotiating power to obtain fair prices, and lack of quality agronomic technical assistance.²

Cooperativa de Servicios Múltiples Sol & Café Ltda. (Coop Sol y Cafe) is a Peruvian smallholder farmer cooperative and a partner in Global Partnerships' Smallholder Farmer Market Access initiative.³

WHO IS SERVED

As of December 31, 2024, Coop Sol y Cafe currently serves nearly 1,000 smallholder farmers in the Northeast of Perú,⁴ specifically the regions of San Ignacio, Jaén, and Cajamarca, bordering the Amazon rainforest. On average, Coop Sol y Cafe farmers have approximately three hectares under cultivation.⁵

WHAT IS DELIVERED

Coop Sol y Cafe helps small farmers in Peru by providing technical support, certifications, and access to special markets. They also offer credit directly and through partnerships with local microfinance institutions. Farmers receive guidance on crop management as well as how to meet fair trade and organic standards and earn higher prices for their products.

Coop Sol y Cafe also provides farmers with essential inputs, small equipment, and resources such as horticultural seedlings and small livestock to promote income diversification. The cooperative also supports organic production by providing organic fertilizer, and the materials necessary for farmers to develop their own organic pesticides (which the coop teaches them how to create and use),

in turn allowing them to maintain their organic certifications.

WHY IT IS IMPACTFUL

Thanks to the support of Coop Sol y Cafe, farmers can achieve certifications that would be difficult to obtain on their own. These certifications help them sell their products at higher prices. Learning about improved farming practices can also lead clients to diversify their crops and achieve better yields. This increased income can, in turn, enable greater economic security for farmers and their households.

1. "Promoting the development of family farming in Peru." Food and Agriculture Organization of the United Nations, 2023. <https://www.fao.org/agrifood-economics/publications/detail/en/c/1634396/>.
2. "Current practices and key challenges associated with the adoption of resilient, circular, and sustainable food supply chain for smallholder farmers to mitigate food loss." *Frontiers in Sustainable Food Systems*, January 21, 2025. <https://www.frontiersin.org/journals/sustainable-food-systems/articles/10.3389/fsufs.2025.1484933/full>.
3. Coop Sol y Cafe was a current borrower of Global Partnerships Social Investment Fund 6.0, LLC, as of December 31, 2024.
4. Data as of December 31, 2024, as reported by Coop Sol y Cafe.
5. *ylbid.*