

Investor Impact Report Q3 2022: July 1 - September 30, 2022





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BROADENING OPPORTUNITY

11 active initiatives addressing different facets of poverty

DEEPENING **INCLUSION**

100% of partners reaching people living on <\$5.50 PPP/person/day¹ 71% Female Clients² 60% Rural Clients²

SERVING **MILLIONS**

12.5MM cumulative lives impacted as a result of investments³

IMPROVING LIVES

89% of clients

reporting an improvement in quality of life⁵

IMPACT PERFORMANCE

Fund Update⁶

As of September 30, 2022, Global Partnerships Social Investment Fund 6.0, LLC (SIF 6.0) had active investments across eleven initiatives, facilitating access to opportunity in livelihood creation, health, energy, water, and housing. The fund continued to invest in social enterprises that serve people living below \$5.50 PPP/person/day.1 Fund concentration in women- and rural-centered initiatives contributed to strong outreach to both female (71 percent) and rural (60 percent) clients,² who tend to be disproportionately excluded from access to opportunity. Since fund inception, SIF 6.0 investments have impacted an estimated 12.5 million lives,3 including 451 thousand impacted during the third calendar quarter of 2022. Global Partnerships (GP) and a subset of social enterprise partners use targeted, mobilebased surveying known as Lean DataSM to better understand if and how those lives are improving. As of September 30, 2022, 25 of the active partners in SIF 6.04 had completed Lean Data surveys, speaking with 7,342 clients across 17 countries and 5 initiatives. While the types of outcomes vary by initiative, 89 percent of surveyed clients reported improved quality of life as a result of their engagement with SIF 6.0 partners.⁵

Fund Overview⁷ (As of September 30, 2022)

\$70.0MM Current Loans Outstanding⁸

\$227.7MM Cumulative Loans Made⁹

65 Current Number of Partners

98 Cumulative Number of Partners⁹

Fund Inception Date October 8, 2015

Fund Manager GP Fund Management, LLC, a wholly-owned subsidiary of Global **Partnerships**

Type of Fund Debt

Investment Currency US\$ and fully hedged local currency

FINANCIAL PERFORMANCE

For Q3 2022 financial performance information, please visit our secure investor portal. You can access the portal using your existing login credentials. If you need any assistance logging in to your account, please contact Sophie Moore (smoore@ globalpartnerships.org).

- 1. Purchasing Power Parity (PPP) is a metric that compares different countries' currencies through a "basket of goods" approach.
- 2. As reported by % female: reported by 63 out of 65 current partners; % rural: reported by 62 out of 65 current partners.
- 3. Estimated cumulative number of lives impacted as a result of cumulative investments in SIF 6.0 partners.
- 4. Some partners are active in more than one fund affiliated with GP.
- 5. Based on responses from clients of SIF 6.0 partners via mobile, voice-based surveys known as Lean Data conducted by 60 Decibels, Inc., an impact measurement company. Results are not representative of the outcomes achieved by all SIF 6.0 investee partners. Results are intended to provide insight into whether investments can reach desired segments and support intended outcomes. Results are weighted by number of respondents.
- 6. Past performance is no guarantee of future results.
- 7. All aggregate dollar amounts rounded to nearest hundred thousand.
- 8. Does not include \$5.6M in cash held by the fund.
- 9. Since fund inception.

IMPACT PERFORMANCE



Solar Lights

These partners provide access to affordable solar lights and small solar home systems to off-grid households.

7,197,568 Cumulative Lives Impacted*

2 Current Partners**



Women-Centered Finance with Education

These partners provide gender-informed financial and educational services for female microentrepreneurs.

2,712,644 Cumulative Lives Impacted* 24 Current Partners**



Rural-Centered Finance with Education

These partners provide financial and educational services tailored to the needs of rural microentrepreneurs.

735,540 Cumulative Lives Impacted* 15 Current Partners**



Home Improvement Finance

These partners provide loans and support services for incremental home improvements among low-income households.

538,938 Cumulative Lives Impacted* 5 Current Partners**



Smallholder Farmer Inputs

These partners provide affordable, high-impact inputs alongside technical assistance for small-holder farmers.

387,176 Cumulative 1 Current Partner**



Smallholder Farmer Market Access

These partners provide enhanced market access and technical assistance for smallholder farmers.

345,222 Cumulative Lives Impacted*

15 Current Partners**

^{*} Estimated cumulative number of lives impacted as a result of investments in SIF 6.0 partners since fund inception.

^{**} Some partners work in more than one initiative.

IMPACT PERFORMANCE



Women-Centered Finance with Health

These partners provide financial services, preventive health education, and access to health services for female microentrepreneurs and their families.

277,831 Cumulative Lives Impacted*

5 Current Partners**



Productive Asset Finance

These partners provide microentrepreneurs with tailored loans for productive assets along with support services to increase their likelihood of success.

58,987 Cumulative Lives Impacted* 1 Current Partner**



Health Clinics

These partners provide high-quality, low-cost, primary and specialty health care to low-income patients.

21,376 Cumulative Lives Impacted* 1 Current Partner**



Water

These partners provide access to affordable, clean water to improve low-income households' health, productivity and quality of life.

21,307 Cumulative Lives Impacted* 1 Current Partner**



Microentrepreneur Growth Finance

These partners provide tailored microenterprise loans and specialized capacity building to help microentrepreneurs grow their businesses.

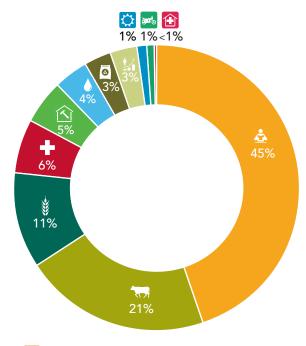
16,983 Cumulative Lives Impacted* 2 Current Partners**

^{*} Estimated cumulative number of lives impacted as a result of investments in SIF 6.0 partners since fund inception.

^{**} Some partners work in more than one initiative.

LOAN PORTFOLIO COMPOSITION

Percent of Current Loans Outstanding by Initiative



- **▲** Women-Centered Finance with Education
- Rural-Centered Finance with Education
- Smallholder Farmer Market Access
- Women-Centered Finance with Health
- Home Improvement Finance
- Tiome improvement
- Water
- Smallholder Farmer Inputs
- Microentrepreneur Growth Finance
- Solar Lights
- Productive Asset Finance
- Health Clinics

Percent of Current Loans Outstanding by Country

BENIN (6%)

- & ALIDé
- ALID
- CMMB
- PEBCo
- SIA N'SON

BOLIVIA (3%)

△ + CRECER

Note: All percentages have been rounded to the nearest whole number.

COLOMBIA (5%)

- 🚮 Actuar Famiempresas
- 🐱 Contactar
- Finamiga
- **7** Fintra

COSTA RICA (1%)

Grameen Costa Rica

DOMINICAN REP. (1%)

FDD

ECUADOR (9%)

- \overline COAC Jardin Azuayo
- 🚣 🛨 Espoir
 - INSOTEC
 - VisionFund Ecuador

EL SALVADOR (10%)

- Acceso El Salvador
- Bancovi
- \overline CrediCampo
- 🔯📤 Enlace
 - 🖄 Habitat El Salvador
 - **PADECOMSM** Crédito

GHANA (<1%)

PEG Africa

GUATEMALA (13%)

- TINCA Guatemala
- Friendship Bridge
 - **TONDEA**
 - 📤 Genesis Empresarial
 - SHARE
 - Vision Fund Guatemala

HONDURAS (6%)

- **AHSETFIN**
- PILARH

IVORY COAST (<1%)

PEG Africa

KENYA (4%)

- Afrimac Nut Co.
- Azuri
- Batian Nuts Limited
- ECLOF Kenya
- Juhudi Kilimo
- Jumbo Nuts Limited

KENYA (cont'd)

- Sagana Nuts Limited
- Village Nut Co.

LIBERIA (1%)

BRAC Liberia

MALAWI (<1%)

MicroLoan Fdn. Malawi

MALI (2%)

Nyèsigiso Nyèsigiso

MEXICO (2%)

- **CESMACH**
- 🚹 Reina Madre
- 🕹 SOFIPA

NICARAGUA (5%)

- Aldea Global
 - **SOPROEXNIC**
- <u>ra</u>FDL
- 🚣 🕂 ProMujer Nicaragua

NIGERIA (10%)

- Babban Gona
- Grace and Mercy
- Grooming Centre
- 🔂 Standard Life Org.

PERU (8%)

- ★ Cenfrocafe
- Coop Sangareni
- Coop Sol y Café
- 🐱 Edpyme Alternativa

RWANDA (4%)

- 🗟 BRAC Rwanda
- Rwanda Trading Co.

SIERRA LEONE (1%)

A Call To Business

TANZANIA (7%)

- ASA Tanzania
- BRAC Tanzania
- East Africa Fruits

ZAMBIA (2%)

- Agora Microfinance
- Good Nature Agro
- 📤 MicroLoan Fdn. Zambia