Social Investment Fund 6.0

BROADENING OPPORTUNITY

11 active initiatives addressing different facets of poverty

DEEPENING INCLUSION

100% of partners reaching people living on <$5.50 PPP/person/day¹
75% Female Clients²
64% Rural Clients²

SERVING MILLIONS

10MM lives impacted as a result of investments³

IMPROVING LIVES

92% of clients reporting an improvement in quality of life⁴

IMPACT PERFORMANCE

Fund Manager’s Comments

As of March 31, 2021, Global Partnerships Social Investment Fund 6.0, LLC (SIF 6.0) had active investments across 11 initiatives, facilitating access to opportunity in livelihood creation, energy, health, and housing. The Fund continued to invest in social enterprises that serve people living below $5.50 PPP/person/day. Fund concentration in women and rural-centered initiatives contributed to strong outreach to both female (75%) and rural (64%) clients, who tend to be disproportionately excluded from access to opportunity. Since Fund inception, SIF 6.0 investments have impacted an estimated 10 million lives, including 493k impacted during the first calendar quarter. Global Partnerships (GP) funds targeted, mobile-based surveying known as Lean Data⁵ to better understand if and how those lives are improving.

As of March 31, 2021, GP had completed Lean Data surveys with 13 of the active partners in SIF 6.0, speaking with 4,572 clients across 9 countries and 3 initiatives. While the type of outcomes varies by initiative, 92% of surveyed clients reported improved quality of life as a result of their engagement with SIF 6.0 partners.⁴

Fund Overview⁶

(As of March 31, 2021)

$56.5MM Current Loans Outstanding⁷
$153.8MM Cumulative Loans Made
54 Current Number of Partners
74 Cumulative Number of Partners⁸

Inception Date
October 8, 2015

Type of Fund
Debt

Fund Manager
GP Fund Management, LLC, a wholly-owned subsidiary of Global Partnerships

Investment Currency
US$ and fully hedged local currency

For Q1 2021 financial performance information, please visit our secure investor portal. You can access the portal using your existing login credentials. If you need any assistance logging in to your account, please contact Sophie Moore (smoore@globalpartnerships.org).

¹ $5.50 PPP/person/day. Purchasing Power Parity (PPP) is a metric that compares different countries’ currencies through a “basket of goods” approach.
² % female: reported by 49 out of 54 current partners; % rural: reported by 46 out of 54 current partners.
³ Estimated cumulative number of lives impacted as a result of cumulative investments in SIF 6.0 partners.
⁴ Based on responses from 4,572 clients of SIF 6.0 partners via mobile, voice-based surveys known as Lean Data; conducted by 60 Decibels, Inc., an impact measurement company. Results are not statistically significant nor representative of the outcomes achieved by all investee partners. Results are intended to provide insight into whether investments can reach desired segments and support intended outcomes. Participating partners have or have had loans from SIF 6.0. All results are weighted by number of respondents and do not represent an average of enterprise averages.
⁵ Some partners are active in more than one Fund.
⁶ All aggregate dollar amounts rounded to nearest hundred thousand.
⁷ Does not include $4.9MM in cash held by the Fund.
⁸ Since Fund inception.
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**IMPACT PERFORMANCE**

**Solar Lights**
These partners supply solar lights and small solar home systems to rural households living beyond the grid.

- **Cumulative Lives Impacted**: 6,401,993
- **Current Partners**: 3

**Home Improvement Finance**
These partners provide financial services and construction support to enable incremental home improvements for households living in poverty.

- **Cumulative Lives Impacted**: 356,866
- **Current Partners**: 2

**Women-Centered Finance with Education**
These partners provide financial services and education for female microentrepreneurs.

- **Cumulative Lives Impacted**: 1,946,281
- **Current Partners**: 21

**Women-Centered Finance with Health**
These partners provide financial services, preventive health education and access to health services for female microentrepreneurs and their families.

- **Cumulative Lives Impacted**: 224,856
- **Current Partners**: 6

**Rural-Centered Finance with Education**
These partners provide working capital loans and education for rural microentrepreneurs.

- **Cumulative Lives Impacted**: 504,159
- **Current Partners**: 11

**Cookstoves**
These partners supply efficient cookstoves to households living in poverty.

- **Cumulative Lives Impacted**: 164,429
- **Current Partner**: 1

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* Estimated cumulative number of lives impacted as a result of investments in SIF 6.0 partners since Fund inception.
** Some partners work in more than one initiative.
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IMPACT PERFORMANCE

Smallholder Farmer Market Access
These partners provide access to markets, technical assistance, and better pricing for smallholder farmers.

101,967 Cumulative Lives Impacted* 12 Current Partners**

Health Clinics
These partners provide high-quality, low-cost, primary and specialty health care to households living in poverty.

16,465 Cumulative Lives Impacted* 1 Current Partner**

Microentrepreneur Growth Finance
These partners provide productive use loans and specialized capacity building to support growth-stage microentrepreneurs.

11,992 Cumulative Lives Impacted* 2 Current Partners**

Artisan Market Access
These partners provide market access and price premiums to artisans.

10,610 Cumulative Lives Impacted* 1 Current Partner**

Productive Asset Finance
These partners provide tailored credit for productive assets along with support services for microentrepreneurs.

19,395 Cumulative Lives Impacted* 1 Current Partner**

* Estimated cumulative number of lives impacted as a result of investments in SIF 6.0 partners since Fund inception.
** Some partners work in more than one initiative.
LOAN PORTFOLIO COMPOSITION

Percent of Current Loans Outstanding by Initiative

- BENIN (2%)
  - ALIDé
- BOLIVIA (5%)
  - CRECER
  - Pro Mujer Bolivia
- COLOMBIA (9%)
  - Contactar
  - Cooperandes
  - Finamiga
- COSTA RICA (1%)
  - Grameen Costa Rica
- ECUADOR (16%)
  - COAC Jardín Azuayo
  - D-MIRO
  - ESPOIR
  - Insoftec
  - VisionFund Ecuador
- EL SALVADOR (6%)
  - Acceso El Salvador
  - CrediCampo
  - ENLACE
  - Hábitat El Salvador
- GHANA (1%)
  - PEG Africa
  - Sinapi Aba
- GUATEMALA (9%)
  - Friendship Bridge
  - FUNDEA
  - Genesis
  - Manos Campesinas
  - Vision Fund Guatemala
- HAITI (1%)
  - FINCA Haiti
- HONDURAS (1%)
  - AHSETFIN
- IVORY COAST (<1%)
  - PEG Africa

Percent of Current Loans Outstanding by Country

- KENYA (8%)
  - Afrimac Nut Co.
  - Azuri
  - Batian Nuts Limited
  - Enviropot
  - Juhudi Kilimo
  - Jumbo Nuts Limited
  - KWMB
  - Musoni
  - Sagana Nuts Ltd.
  - Village Nut Co.
- LIBERIA (1%)
  - BRAC Liberia
- MEXICO (6%)
  - Itaca
  - Reina Madre
  - Vision Fund Mexico
- NICARAGUA (7%)
  - Aldea Global
  - COPROEXNIC
  - FDL
  - Pro Mujer Nicaragua
- PERU (3%)
  - Coop Sol y Café
  - Edpyme Alternativa
- RWANDA (0%)
  - Rwanda Trading Co.
- TANZANIA (10%)
  - ASA Tanzania
  - BRAC Tanzania
  - FINCA Tanzania
- UGANDA (7%)
  - BRAC Uganda
  - FINCA Uganda
- ZAMBIA (2%)
  - Agora Microfinance
- MULTI-COUNTRY (6%)
  - Greenlight Planet
  - NOVICA

Note: All percentages have been rounded to the nearest whole number.