# GLØBAL PARTNERSHIPS

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# Social Investment Fund 6.0

Investor Impact Report Q3 2021: July 1 - September 30, 2021





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### BROADENING OPPORTUNITY

**11** active initiatives addressing different facets of poverty

### DEEPENING INCLUSION

100% of partners
reaching people living on
\$5.50 PPP/person/day<sup>1</sup>
69% Female Clients<sup>2</sup>
62% Rural Clients<sup>2</sup>

## SERVING MILLIONS

10.9MM lives

impacted as a result of investments<sup>3</sup>

### IMPROVING LIVES

**90%** of clients reporting an improvement in quality of life<sup>4</sup>

#### IMPACT PERFORMANCE

#### Fund Update

As of September 30, 2021, Global Partnerships Social Investment Fund 6.0, LLC (SIF 6.0) had active investments across 11 initiatives, facilitating access to opportunity in livelihood creation, energy, health, and housing. Fund investments during the third calendar quarter included a loan to a partner in Nigeria, broadening opportunity within a new country for SIF 6.0. The fund continued to invest in social enterprises that serve people living below \$5.50 PPP/person/ day. Fund concentration in women and rural-centered initiatives contributed to strong outreach to both female (69 percent) and rural (62 percent) clients, who tend to be disproportionately excluded from access to opportunity. Since fund inception, SIF 6.0 investments have impacted an estimated 11 million lives, including 373 thousand impacted during the third calendar quarter. Global Partnerships (GP) and a subset of partner social enterprises use targeted surveying known as Lean Data<sup>SM</sup> to better understand if and how those lives are improving. As of September 30, 2021, 18 of the active partners in SIF 6.0<sup>5</sup> had completed Lean Data surveys, speaking with 5,384 clients across 13 countries and four initiatives. While the type of outcomes vary by initiative, 90 percent of surveyed clients reported improved quality of life as a result of their engagement with SIF 6.0 partners.<sup>4</sup>

#### Fund Overview<sup>6</sup> (As of September 30, 2021)

**\$49.9MM** Current Loans Outstanding<sup>7</sup>

\$168.9MM Cumulative Loans Made<sup>8</sup>

52 Current Number of Partners

76 Cumulative Number of Partners<sup>8</sup>

Inception Date October 8, 2015 **Type of Fund** Debt

Fund Manager GP Fund Management, LLC, a wholly-owned subsidiary of Global Partnerships **Investment Currency** US\$ and fully hedged local currency

# FINANCIAL PERFORMANCE

For Q3 2021 financial performance information, please visit our secure **investor portal**. You can access the portal using your existing login credentials. If you need any assistance logging in to your account, please contact Sophie Moore (smoore@globalpartnerships.org).

- 1 \$5.50 PPP/person/day. Purchasing Power Parity (PPP) is a metric that compares different countries' currencies through a "basket of goods" approach.
- 2 % female: reported by 49 out of 52 current partners; % rural: reported by 47 out of 52 current partners.
- 3 Estimated cumulative number of lives impacted as a result of cumulative investments in SIF 6.0 partners.
- 4 Based on responses from 5,384 clients of SIF 6.0 partners via mobile, voice-based surveys known as Lean Data conducted by 60 Decibels, Inc., an impact measurement company. Results are not representative of the outcomes achieved by all investee partners. Results are intended to provide insight into whether investments can reach desired segments and support intended outcomes. Participating partners have or have had loans from SIF 6.0. All results are weighted by number of respondents.
- 5 Some partners are active in more than one fund.
- 6 All aggregate dollar amounts rounded to nearest hundred thousand.
- 7 Does not include \$9.3MM in cash held by the fund.
- 8 Since fund inception.

#### **IMPACT PERFORMANCE**



These partners provide access to affordable solar lights and small solar home systems to offgrid households.

6,808,637 Cumulative Lives Impacted\*

2 Current Partners\*\*



#### Home Improvement Finance

These partners provide loans and support services for incremental home improvements among households living in poverty.

**464,493** Cumulative Lives Impacted\* **3** Current Partners\*\*



Women-Centered Finance with Health

These partners provide financial services, preventive health education and access to health services for female microentrepreneurs and their families.

**240,010** Cumulative Lives Impacted\* 5 Current Partners\*\*



#### Smallholder Farmer Inputs

These partners provide affordable, high-impact inputs alongside technical assistance for smallholder farmers.

233,469 Cumulative Lives Impacted\* 1 Current Partner\*\*





#### Women-Centered Finance with Education

These partners provide gender-informed financial and educational services for primarily female microentrepreneurs.

2,149,467 Cumulative Lives Impacted\*

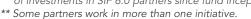
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21 Current
   Partners**
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#### **Rural-Centered Finance** with Education

These partners provide financial and educational services tailored to the needs of rural microentrepreneurs.

586,550 Cumulative Lives Impacted\* **11** Current Partners\*\*



### IMPACT PERFORMANCE



Smallholder Farmer Market Access

These partners provide enhanced market access and technical assistance for smallholder farmers.

199,952 Cumulative Lives Impacted\* **11** Current Partners\*\*



#### Microentrepreneur Growth Finance

These partners provide tailored microenterprise loans and specialized capacity building to help microentrepreneurs grow their businesses.

13,305 Cumulative Lives Impacted\* 1 Current Partner\*\*



#### **Productive Asset Finance**

These partners provide microentrepreneurs with tailored loans for productive assets along with support services to increase their likelihood of success.

43,142 Cumulative Lives Impacted\* 1 Current Partner\*\*



Artisan Market Access

These partners provide access to markets and price premiums to informal artisans.

11,896 Cumulative Lives Impacted\* 1 Current Partner\*\*



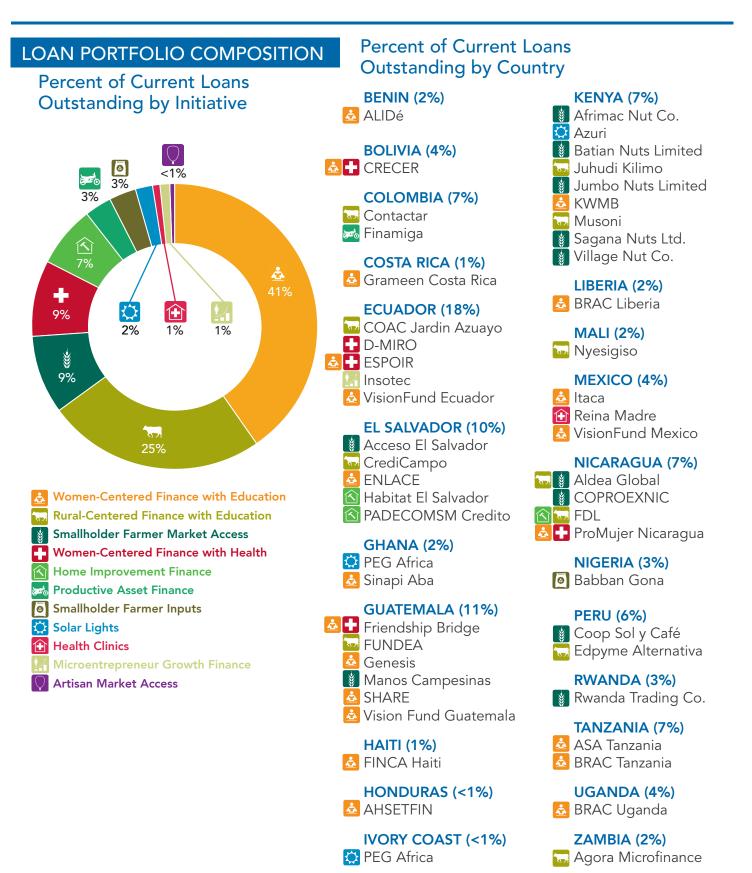
### Health Clinics

These partners provide high-quality, low-cost, primary and specialty health care to households living in poverty.

17,819 Cumulative Lives Impacted\* 1 Current Partner\*\*

> \* Estimated cumulative number of lives impacted as a result of investments in SIF 6.0 partners since fund inception.

\*\* Some partners work in more than one initiative.



MULTI-COUNTRY (<1%)

Note: All percentages have been rounded to the nearest whole number.