

Investor Impact Report Q4 2021: October 1 - December 31, 2021





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BROADENING OPPORTUNITY

10 active initiatives addressing different facets of poverty

DEEPENING INCLUSION

100% of partners reaching people living on <\$5.50 PPP/person/day¹
72% Female Clients²
59% Rural Clients²

SERVING MILLIONS

11.2MM lives impacted as a result of investments³

IMPROVING LIVES

90% of clients reporting an improvement in quality of life⁴

IMPACT PERFORMANCE

Fund Update

As of December 31, 2021, Global Partnerships Social Investment Fund 6.0, LLC (SIF 6.0) had active investments across ten initiatives, facilitating access to opportunity in livelihood creation, energy, health, and housing. Fund investments during the fourth calendar quarter included a loan to a partner in Malawi, broadening opportunity within a new country for SIF 6.0. The fund continued to invest in social enterprises that serve people living below \$5.50 PPP/person/day. Fund concentration in women and rural-centered initiatives contributed to strong outreach to both female (72 percent) and rural (59 percent) clients, who tend to be disproportionately excluded from access to opportunity. Since fund inception, SIF 6.0 investments have impacted an estimated 11.2 million lives, including 256 thousand impacted during the fourth calendar quarter. Global Partnerships (GP) and a subset of partner social enterprises use targeted surveying known as Lean DataSM to better understand if and how those lives are improving. As of December 31, 2021, 18 of the active partners in SIF 6.0⁵ had completed Lean Data surveys, speaking with 5,240 clients across 13 countries and four initiatives. While the type of outcomes vary by initiative, 90 percent of surveyed clients reported improved quality of life as a result of their engagement with SIF 6.0 partners.⁴

Fund Overview⁶ (As of December 30, 2021)

\$47.4MM Current Loans Outstanding⁷

\$178.2MM Cumulative Loans Made⁸

54 Current Number of Partners

81 Cumulative Number of Partners⁸

Inception Date October 8, 2015

Fund Manager GP Fund Management, LLC, a wholly-owned subsidiary of Global Partnerships **Type of Fund** Debt

Investment Currency US\$ and fully hedged local currency



For Q4 2021 financial performance information, please visit our secure **investor portal**. You can access the portal using your existing login credentials. If you need any assistance logging in to your account, please contact Sophie Moore (smoore@globalpartnerships.org).

- 1 \$5.50 PPP/person/day. Purchasing Power Parity (PPP) is a metric that compares different countries' currencies through a "basket of goods" approach.
- 2 % female: reported by 52 out of 54 current partners; % rural: reported by 51 out of 54 current partners.
- 3 Estimated cumulative number of lives impacted as a result of cumulative investments in SIF 6.0 partners.
- 4 Based on responses from clients of SIF 6.0 partners via mobile, voice-based surveys known as Lean Data conducted by 60 Decibels, Inc., an impact measurement company. Results are not representative of the outcomes achieved by all investee partners. Results are intended to provide insight into whether investments can reach desired segments and support intended outcomes. Participating partners have or have had loans from SIF 6.0. All results are weighted by number of respondents.
- 5 Some partners are active in more than one fund affiliated with GP.
- 6 All aggregate dollar amounts rounded to nearest hundred thousand.
- 7 Does not include \$12.2MM in cash held by the fund.
- 8 Since fund inception.

IMPACT PERFORMANCE



Solar Lights

These partners provide access to affordable solar lights and small solar home systems to off-grid households.

6,837,698 Cumulative Lives Impacted*

2 Current Partners**



Home Improvement Finance

These partners provide loans and support services for incremental home improvements among households living in poverty.

517,617 Cumulative Lives Impacted* 3 Current Partners**



Women-Centered Finance with Education

These partners provide gender-informed financial and educational services for primarily female microentrepreneurs.

2,245,264 Cumulative Lives Impacted*

23 Current Partners**



Women-Centered Finance with Health

These partners provide financial services, preventive health education and access to health services for female microentrepreneurs and their families.

248,060 Cumulative Lives Impacted* 6 Current Partners**



Rural-Centered Finance with Education

These partners provide financial and educational services tailored to the needs of rural microentrepreneurs.

622,360 Cumulative Lives Impacted*

11 Current Partners**



Smallholder Farmer Inputs

These partners provide affordable, high-impact inputs alongside technical assistance for small-holder farmers.

247,992 Cumulative Lives Impacted* 1 Current Partner**

^{*} Estimated cumulative number of lives impacted as a result of investments in SIF 6.0 partners since fund inception.

^{**} Some partners work in more than one initiative.

IMPACT PERFORMANCE



Smallholder Farmer Market Access

These partners provide enhanced market access and technical assistance for smallholder farmers.

207,421 Cumulative Lives Impacted*

12 Current Partners**



Health Clinics

These partners provide high-quality, low-cost, primary and specialty health care to households living in poverty.

18,250 Cumulative Lives Impacted*

1 Current Partner**



Productive Asset Finance

These partners provide microentrepreneurs with tailored loans for productive assets along with support services to increase their likelihood of success.

54,147 Cumulative Lives Impacted*

1 Current Partner**



Microentrepreneur Growth Finance

These partners provide tailored microenterprise loans and specialized capacity building to help microentrepreneurs grow their businesses.

13,586 Cumulative Lives Impacted*

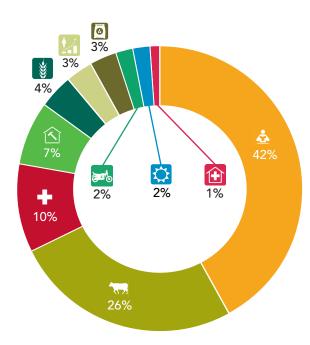
1 Current Partner**

^{*} Estimated cumulative number of lives impacted as a result of investments in SIF 6.0 partners since fund inception.

^{**} Some partners work in more than one initiative.

LOAN PORTFOLIO COMPOSITION

Percent of Current Loans Outstanding by Initiative



- **☼** Women-Centered Finance with Education
- Rural-Centered Finance with Education
- Women-Centered Finance with Health
- A Home Improvement Finance
- Smallholder Farmer Market Access
- Microentrepreneur Growth Finance
- Smallholder Farmer Inputs
- Productive Asset Finance
- Solar Lights

 Health Clinics

Percent of Current Loans Outstanding by Country

BENIN (4%)

- 🚣 ALIDé
- SIA N'SON

BOLIVIA (6%)

- 🚵 🚹 Pro Mujer Bolivia

COLOMBIA (6%)

- Contactar
- 🔜 Finamiga

COSTA RICA (1%)

ECUADOR (19%)

- COAC Jardin Azuayo
- 🚹 D-MIRO
- 🚵 🚹 ESPOIR
 - **Insotec**
 - 🚵 VisionFund Ecuador

EL SALVADOR (9%)

- Acceso El Salvador
- \overline CrediCampo
- **ENLACE**
- 🛕 Habitat El Salvador

GHANA (<1%)

PEG Africa

GUATEMALA (10%)

- 📤 🚹 Friendship Bridge
 - **FUNDEA**
 - 🚣 Genesis
 - Manos Campesinas
 - **SHARE**
 - 🚵 Vision Fund Guatemala

HAITI (<1%)

🚣 FINCA Haiti

HONDURAS (2%)

AHSETFIN

IVORY COAST (<1%)

PEG Africa

KENYA (5%)

- Afrimac Nut Co.
- Azuri
- Batian Nuts Limited
- Juhudi Kilimo
- Jumbo Nuts Limited
- **KWMB**
- 👸 Sagana Nuts Ltd.
- ¥ Village Nut Co.

LIBERIA (2%)

BRAC Liberia

MALAWI (1%)

MicroLoan Foundation Malawi

MALI (3%)

Nyesigiso Nyesigiso

MEXICO (4%)

- 🚣 Itaca
- Reina Madre
- SOFIPA

NICARAGUA (7%)

- 📆 👸 Aldea Global
- **COPROEXNIC**
- 🔯 🚾 FDL
- 🚣 <table-cell-rows> ProMujer Nicaragua

NIGERIA (7%)

- Babban Gona
- Grooming Centre

PERU (3%)

- Sol y Café
- Edpyme Alternativa

RWANDA (0%)

Rwanda Trading Co.

TANZANIA (5%)

- ASA Tanzania
- BRAC Tanzania

UGANDA (1%)

🚨 BRAC Uganda

ZAMBIA (3%)

- 🔽 Agora Microfinance
- Good Nature Agro

Note: All percentages have been rounded to the nearest whole number.